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# Financial Consequences of Identity Theft

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## ABSTRACT

We examine how a negative shock from identity theft affects consumer credit market behavior. We show that the immediate effects of fraud on credit files are typically negative, small, and transitory. After those immediate effects fade, identity theft victims experience persistent increases in credit scores and declines in reported delinquencies, with a significant proportion of affected consumers transitioning from subprime-to-prime credit scores. Those consumers take advantage of their improved creditworthiness to obtain additional credit, including auto loans and mortgages. Despite having larger balances, these individuals default on their loans less than prior to identity theft.

Keywords: identity theft, fraud alert, consumer credit, credit performance, limited attention

JEL Codes: G5, D14, D18

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## 1. Introduction

Because of a number of recent massive data breaches and numerous smaller scale data losses, sensitive personal information of hundreds of millions of consumers regularly becomes subject to potential criminal use, including identity theft. Such personal information may include consumer names, dates of birth, or Social Security numbers (SSNs) as well as trade-level data for financial accounts. The prevalence and magnitude of identity theft in the United States has been widely documented and publicized in recent years. The U.S. Bureau of Justice Statistics reported that, in 2016, 26 million U.S. consumers (about 10 percent of adults) were victims of at least one incident of identity theft. These victims reported gross financial losses of approximately \$17.5 billion (Harrell, 2019) and experienced significant emotional distress owing to the fraud.<sup>1</sup> Yet, much less is known about the consequences of identity theft for individual consumers or about consumers' response to identity theft, particularly in the context of their credit behavior.

We contribute new insights on the effects of identity theft on consumer credit outcomes by assembling a new, unique data set combining anonymized consumer credit records with information about instances of actual and suspected identity theft. In particular, we focus on individuals with extended fraud alerts, which require a police or comparable report with credible evidence of identity theft. To identify the effect of identity theft on consumer credit outcomes, we use the plausibly exogenous timing of fraud occurrence and formulate an event-study methodology, comparing victimized consumers to not-yet-victimized consumers who are arguably similar along unobservables.

Exploiting the plausibly exogenous timing of identity theft and our unique data, we provide evidence on three broad research questions. First, we examine the immediate effect of identity theft on consumer credit outcomes shortly before and including victimization (as proxied by fraud alert filing). Second, we examine consumer credit outcomes after the immediate effects of fraud are removed. Third, we provide evidence of long-term consequences of identity theft on consumer creditworthiness, borrowing, repayment, and loan default.

For the first question, we document that identity theft leads to additional credit inquiries (applications for credit) in victims' credit files, new credit cards opened in their name, and an

<sup>&</sup>lt;sup>1</sup> Net losses for consumers are much less frequent and typically small in magnitude. Harrell (2019) is based on the Identity Theft Supplement to the National Crime Victimization Survey (NCVS). For detailed information on the NCVS and its methodology, visit <u>https://www.bjs.gov/index.cfm?ty=dcdetail&iid=245</u>.

abnormal rate of reverse address changes (reversals of a temporary address change to the original address). These changes are consistent with criminals applying for credit with stolen consumer information, being approved for new credit cards using the stolen information to impersonate actual consumers, and deceiving lenders into sending these cards to new addresses where criminals can collect them. These fraudulent activities negatively affect consumers' overall credit standing as represented by the Risk Score.<sup>2</sup> Risk Scores of identity theft victims decline by 4 points, on average, relative to the group of identity theft victims who have not yet been victimized, with severely affected consumers experiencing Score declines of 14 points and others becoming subprime as a result of the fraud.

Second, we find that many of the negative consequences of identity theft observed immediately on impact quickly disappear from credit bureau records. In particular, credit inquiries, the number of new credit cards, and address reversals all decrease significantly and quickly. Further, we observe positive changes to consumer credit attributes initially unaffected by fraud. For example, we observe significant and persistent reductions in the number of accounts in third-party collections and major derogatory events, while the share of card balances in good standing increases. The removal of fraudulent information from affected individuals' credit bureau files alone is insufficient to explain these incremental positive changes.

Consistent with the improvements in individual credit characteristics, we find that fraud victims' Risk Scores increase by an average of 10 points after the immediate effects of identity theft fade. For many of these consumers, this Risk Score increase is larger than the decrease in the Score due to fraud (which is 4 points on average). We also observe that the proportion of fraud victims with prime Scores increases by 5 percentage points (11 percent) — a substantial increase — after filing an extended fraud alert. Becoming a prime consumer carries a substantial economic benefit, as previous studies have shown that prime borrowers are more likely to be approved for credit and tend to receive better terms of credit (e.g., lower annual percentage rates), even for marginal consumers.

We also document that this population of consumers, who transition from subprime to prime Risk Scores, uses their improved creditworthiness to apply for additional credit. In particular, we find that these consumers apply for new auto loans and increase the number of

 $<sup>^{2}</sup>$  We use the term *Risk Score* or *Score* to refer to a proprietary credit score provided to us by Equifax. Subprime borrowers are defined as those with Scores less than or equal to 660, while prime borrowers have Scores above 660.

such loans and balances on them. Similarly, some of these consumers apply for new mortgages, acquire additional loans, and increase mortgage balances. Despite having additional mortgage and auto loans and increased balances on them, these *subprime-to-prime* transition consumers are able to perform on the loans as well as or better than they did before identity theft.

While we cannot definitively rule out alternative mechanisms that may explain the shortrun impact of identity theft on credit attributes, we provide suggestive evidence that consumer inattention to credit reports is the most plausible explanation for the patterns in consumer credit attributes that we observe. The short-run improvements in Risk Scores, major derogatory events, collection accounts, and card balances in good standing suggest that many identity theft victims were not actively scrutinizing their credit reports prior to their victimization. The fact that many of these attributes improved more than they deteriorated on impact suggests that consumers were not aware of preexisting errors in their reports and corrected those shortly after being victimized. This explanation is consistent with prior studies showing that consumers have errors in their reports and do not pay attention to these records (e.g., Federal Trade Commission (2012) finds that 26 percent of consumers have material errors in their credit reports and 13 percent experienced credit score changes after the errors were corrected). The persistent improvement in the management of open accounts, as reflected in improved Risk Scores, suggests that consumers are more attentive to their credit than they were before they were victimized.

The finding that some victims of identity theft use their improved creditworthiness to apply for new credit is consistent with prior studies showing that consumers apply for credit after positive shocks to their credit scores.<sup>3</sup> We contribute to this literature by showing a similar tendency among a population of identity theft victims. We also document that this credit expansion does not lead to additional defaults in the long run for this population of consumers. This finding is in contrast to some prior studies of credit expansions under different circumstances (e.g., Musto (2004) finds that borrowers are more likely to default on credit obtained after a bankruptcy flag removal, thus suggesting that this removal results in a loss of important information). Overall, our findings imply that, even for a population of consumers with more severe identity theft and larger out-of-pocket (OOP) losses, identity theft is not likely

<sup>&</sup>lt;sup>3</sup> For example, Gross, Notowidigdo, and Wang (2020) show that borrowing on cards, auto loans, and mortgages rises after credit score increases following bankruptcy flag removals. Similar effects are documented by Musto (2004); Bos, Breza, and Liberman (2018); Herkenhoff, Phillips, and Cohen-Cole (2018); and Dobbie et al. (2016).

to lead to long-term credit damage or consumer withdrawal from credit markets. On the contrary, identity theft events may serve as a *teachable moment* for consumers who were previously not knowledgeable about credit bureau records or consumer credit markets more broadly.

#### 2. Contributions to the Literature

This paper contributes to several existing literatures. First, our paper relates to a large and growing literature showing that individuals in a variety of contexts pay limited attention to and do not process information completely when making important decisions. Previous work has demonstrated that investors react less than optimally to information readily available to them at no cost (Barber and Odean, 2008; DellaVigna and Pollet, 2009; Hirshleifer, Lim, and Teoh, 2009, 2011), that consumers either forget or fail to incorporate relevant consumption-related decisions (Grubb, 2015; Lacetera, Pope, and Sydnor, 2012), and that providing relevant information to consumers may increase attention and improve financial outcomes (Stango and Zinman, 2014; Bracha and Meier, 2015). Our work is also closely associated to the theoretical work on inattention and salience (DellaVigna, 2009; Gabaix and Laibson, 2000, 2001; Gabaix et al., 2006; Bordalo, Gennaioli, and Shleifer, 2013a, 2013b). We add to this broad literature by showing that identity theft may serve as a salient, negative event that reminds consumers to check credit reports, correct any errors, and potentially exhibit care and attention to their credit.

Second, our paper contributes to the literature on fraud in financial markets. While much of this literature focuses on the parties that commit fraud, such as financial advisors (Dimmock, Gerken, and Graham, 2018; Dimmock and Gerken, 2012; Egan, Matvos, and Seru, 2019; Qureshi and Sokobin, 2015), CEOs (Khanna, Kim, and Lu, 2015; Agrawal, Jaffe, and Karpoff, 1999), and firms (Piskorski, Seru, and Witkin, 2015; Povel, Singh, and Winton, 2007; Dyck, Morse, and Zingales, 2010, 2014), we examine the effects of fraud on victims' credit outcomes. Our study complements research on the effects of fraud on investment decisions by individuals and households (Gurun, Stoffman, and Yonker, 2018; Giannetti and Yang, 2016). We add to these studies by showing evidence of the effects of identity theft on consumer borrowing decisions in credit markets.

Third, our empirical findings add to the literature that examines the consequences of identity theft on consumers. However, unlike previous studies that focused on consumer

5

confidence in payment systems (e.g., Sullivan, 2010) and payment choice (Cheney et al., 2012; Kahn and Liñares-Zegarra, 2016; Stavins, 2013; Kosse, 2013), this paper examines how identity theft can affect consumers' credit performance and credit variables. This study is also related to papers considering the tradeoff between information security and data privacy (Acquisti, 2004; Anderson and Moore, 2007) and incentives for consumers to prevent identity theft (Federal Trade Commission, 2003; Cheney, 2003).

### 3. Consumer Credit Bureau Records and Identity Theft

## 3.1 Information Contained in Consumer Credit Bureau Records

In this paper, we examine the financial consequences of identity theft on consumer credit attributes and subsequent consumer use of their improved creditworthiness using detailed credit bureau records. A consumer credit report is an organized record of an individual's interaction with the credit market. Typically, a report will include information on the number, size, age, composition, and repayment status of the consumer's loans or lines of credit. A credit report may also include information obtained from public records, such as bankruptcy filings. In the United States, the three largest credit reporting agencies with national scope are Equifax, Experian, and TransUnion.

#### **3.2 Extended Fraud Alerts**

In 2003, the Fair and Accurate Credit Transactions Act (FACTA) became law, amending the Fair Credit Reporting Act (FCRA) of 1970. One of the goals of FACTA was to improve protections for consumers affected by identity theft. FACTA permits consumers to obtain free copies of their credit reports from each of the three major bureaus once a year. FACTA also required federal regulators to develop "red flag" indicators of identity theft to aid in detecting identity theft. It also required credit reporting agencies to block information that results from identity theft and to implement a set of indicators or credit file flags that inform creditors that a consumer was, or may have been, a victim of identity theft. The credit file flags include extended fraud alerts that we use in this paper.

6

The elaborate process of filing for an extended fraud alert implies that practically all filers of these alerts have been victimized.<sup>4</sup> In particular, extended fraud alert filers must submit a police report or an Identity Theft Report to place the alert in their credit bureau files. An Identity Theft Report requires detailed information on the accounts that were compromised and accompanying evidence of identity theft or fraud. Providing such evidence requires both time and effort. In addition, consumers face criminal penalties for falsifying information in these reports.<sup>5</sup> Thus, filers of these alerts are unlikely to place alerts in their credit bureau files simply because of worry, out of an abundance of caution, or for a related reason.

After an Identity Theft Report or a police report has been filed, the consumer can add an extended fraud alert to his or her credit report. Extended fraud alerts require a creditor to take additional steps in verifying the consumer's identity when a request is made to open a new credit account, increase an existing credit line, or issue an additional card associated with an existing credit account. The consumer specifies a telephone number or other reasonable contact method as part of the alert documentation. All creditors must contact the consumer by the method specified in the alert to verify the consumer's identity in the case of any of the previous applications. Once filed, an extended fraud alert remains in a consumer's credit file for seven years unless the consumer chooses to remove it earlier than that. In addition, an extended fraud alert removes the consumer's credit file from lists of prescreened credit and insurance offers for five years. Under FACTA, when a consumer files an alert with one national credit bureau, the information submitted by the consumer is communicated to the other two major bureaus.

An important element of the rights established in FACTA (and some state laws) is the opportunity for the consumer to obtain — at no cost — a copy of his or her credit report from each of the three credit bureaus when filing a fraud alert. Receiving these reports gives consumers a chance to detect and dispute fraudulent accounts or delinquencies on compromised accounts as well as any other errors in their credit reports. If the information in a consumer's

<sup>&</sup>lt;sup>4</sup> Cheney et al. (2014) provide evidence suggesting that most consumers who file initial alerts, credit freezes, or credit monitoring are often acting out of precaution rather than being actual victims. We choose to focus on extended fraud alerts in this study to be conservative about potential false positives, but we recognize that this implies additional false negatives.

<sup>&</sup>lt;sup>5</sup> FACTA, §111, defines an *Identity Theft Report* as, at a minimum, "a report that alleges an identity theft; that is a copy of an official, valid report filed by a consumer with an appropriate Federal, State, or local law enforcement agency, including the United States Postal Inspection Service, or such other government agency deemed appropriate by the Federal Trade Commission; and the filing of which subjects the person filing the report to criminal penalties related to the filing of false information if, in fact, the information in the report is false."

credit report cannot be verified by the creditor, the credit bureaus are required to remove this information and to prevent it from reappearing in subsequent reports. It is important to note that requesting a credit report or filing a fraud alert by itself does not remove fraudulent charges from credit accounts with individual creditors and does not prevent data on already open but not-yetdisputed fraudulent accounts from being added to the credit report. Even after filing an alert, consumers need to identify fraudulent information and dispute this information.

### 4. Data Description

To explore the effect of identity theft on consumer credit, we use the Federal Reserve Bank of New York (FRBNY) Consumer Credit Panel (CCP)/Equifax data set, combined with a unique data set detailing the timing (placement) and type of fraud alerts that the Consumer Finance Institute obtained from Equifax. The FRBNY CCP/Equifax data set contains credit characteristics from an anonymized 5 percent random sample of credit bureau records of U.S. consumers.<sup>6</sup> The FRBNY CCP/Equifax is an unbalanced panel in which new individuals are included over time as they obtain or first report an SSN to a lender (e.g., after immigrating to the United States), open their first credit accounts, or establish their first public record. Similarly, consumers are dropped from the sample when they die, change their SSNs, or "age off" following a prolonged period of inactivity and no new items of public record. The sample is designed to produce a panel with entry and exit behavior similar to the population that uses credit or has a credit history (Lee and van der Klaauw, 2010).

We examine the credit files of individuals continuously present in the data set in all quarters from Q1:2008 to Q3:2013 so that we can trace the credit histories of these consumers and mitigate concerns about "fragments" in our data (Wardrip and Hunt, 2013).<sup>7</sup> Our sample consists of about 10.8 million consumers. We observe that approximately 53,000 of that sample

<sup>&</sup>lt;sup>6</sup> The sample is constructed by selecting consumers with at least one public record or one credit account currently reported and with one of five numbers in the last two digits of their SSNs as the method of randomly selecting the sample. Equifax uses SSNs to assemble the data set, but the actual SSNs are not shared with researchers. In addition, the data set does not include any names, actual addresses, demographics (other than age), or other codes that could identify specific consumers or creditors. Our data on fraud alerts span Q1:2008 to Q3:2013.

<sup>&</sup>lt;sup>7</sup> Our results are comparable if we relax this restriction and instead include up to 22 quarters before and after the fraud alert is filed for each consumer (i.e., credit outcomes from Q1:2003 to Q1:2019 for consumers with fraud alerts first filed between Q1:2008 and Q3:2013). These results are included in Appendix Figures A5–A9.

filed a first extended fraud alert in Q1:2008 or thereafter.<sup>8</sup> In much of the following analysis, we examine changes in variables in *event time* — the number of quarters before or after an extended fraud alert first appears.

Within the FRBNY CCP/Equifax data set, we have access to rich consumer-level information on mortgage accounts, home equity revolving accounts, auto loans, bankcard accounts, student loans, and other loan accounts as well as public record and collection agency data. The FRBNY CCP/Equifax contains limited personal background information, such as the consumer's age and geographic information in the form of a scrambled address, state, zip code, metropolitan statistical area, and U.S. Census tract and block. We also have a credit score (the Risk Score) and the number of inquiries (i.e., applications for credit or insurance). Using the research design in our study (described in detail in Section 5), we examine the number of and balances on revolving accounts, the proportion of cards in good standing, total credit card limit, and many other consumer characteristics. Table 1 presents the descriptive statistics for the sample of extended alert filers in our data set.

## 4.1 Timing and Evidence of Fraud Removal

FACTA requires that credit reporting agencies block information resulting from identity theft four days after accepting a consumer's dispute identifying this information. The agencies must notify information furnishers that the information they submitted will be blocked from the consumer's credit file. This notification triggers actions required by FACTA for furnishers of the information, including that the furnisher may not continue to report this information to any credit reporting agency. Another option available to all consumers, not just identity theft victims, through the FCRA is the right to dispute errors (inaccurate or incomplete information) in credit reports. When such a dispute is verified, it may result in a change to or deletion of information in a consumer's credit report.

We cannot directly observe what kind of information is blocked or for what reasons. However, the manner in which each quarter of the FRBNY CCP/Equifax data is assembled implies that any fraud existing in the quarters *preceding* the filing of an extended fraud alert

<sup>&</sup>lt;sup>8</sup> We call these *first* extended fraud alerts to distinguish between the quarter in which the alert is placed in the file and the subsequent quarters during which the alert is effective. In other words, we use the term to distinguish between the flow and stock of consumers with fraud alerts in our data.

remains in the data. That is because, generally speaking, when a new quarter of data is added to the FRBNY CCP/Equifax, the information contained in the previous quarters is not revised. In this sense, this dataset is similar to other real-time data sets used by researchers. It is important to emphasize that this property of the data does not necessarily apply to the actual credit report information that consumers and creditors access every day. When an error is discovered in information contained in those credit bureau files, the erroneous information no longer appears anywhere in the credit history that a consumer or a creditor can see.<sup>9</sup>

## 5. Research Design

## 5.1 Identification Strategy

To identify the effects of identity theft on consumer credit outcomes, we exploit plausibly exogenous variation in the timing of identity theft victimization for consumers in our data. Our strategy can address the possible obstacle of endogenous selection into extended alert filing. Ideally, to identify the effect of fraud, we would compare extended alert filers with all nonfilers or a selected group of nonfilers. However, since not every victim of identity theft or fraud files an extended fraud alert with a credit bureau,<sup>10</sup> extended alert filers may be more motivated or attentive than victimized nonfilers. It is possible that such unobservable factors would be correlated with the way individuals manage their credit, pay their bills, or borrow money. If we were to simply compare extended alert filers with all nonfilers, we may not be able to separate the effects of fraud from the effect of unobservable motivation to file an alert, and our estimates may suffer from selection bias.

<sup>&</sup>lt;sup>9</sup> It is possible that the timing of the placement of extended fraud alerts may not coincide perfectly with changes in credit variables. For example, consumers who file their alerts at the end of the third month of a quarter may not have their credit file updated until the first month of the following quarter. We considered the changes in key credit variables across event time by the month of extended alert filing to address this concern. Our results (available in Appendix Figure A15) indicate that both the timing of fraud and the effect of placement of fraud alerts do not systematically differ by the filing month.

<sup>&</sup>lt;sup>10</sup> According to Harrell (2019), about 8 percent of all identity theft victims contact a credit bureau following identity theft. Of those consumers, 68 percent placed a fraud alert in their file, while 18 percent provided a police report to the credit bureau. Among consumers suffering from more severe forms of identity theft, such as opening new accounts in the consumer's name, about 33 percent of victims contact a credit bureau, and about a third of those provide a police report to the credit bureau.

To account for any potential selection on observable or unobservable characteristics, we propose an identification strategy that relies on the variation in the timing of victimization and alert filing (treatment) to identify the effect of fraud on credit bureau characteristics. Since all individuals in this sample file an extended alert at some point in time, we avoid the selection-on-unobservables issue because the individuals in our sample are similarly motivated to file an alert once they have discovered evidence of fraud. Simply stated, we use the plausibly exogenous timing of fraud occurrence to compare the outcomes of already victimized extended alert filers with the outcomes of not-yet-victimized extended alert filers.

We present additional evidence that potential endogenous timing of filing and reverse causality do not represent threats to causal inference in our study. We also discuss each of these possible empirical challenges in the following subsections. In addition, we compare fraud alert filers to all identity theft victims and offer suggestions on the external validity of our results.

## 5.1.1 Exogeneity of Extended Alert Timing

One concern about our empirical strategy is that the timing of the extended fraud alert may not be exogenous. Based on available evidence of identity theft as a crime of opportunity more than targeting, and our examination of patterns in aggregate alert filings (e.g., the monthly frequency of new extended fraud alerts plotted in Figure 1) in our data, we believe the timing of identity theft itself to be exogenous at the consumer level. But it is possible that individuals may not discover identity theft for a long time, allowing for incidents to accumulate before filing an alert. There may also be an endogenous lag between discovering identity theft and filing an alert, where some consumers have more unobservable motivation to act faster than others. This could result in better credit outcomes for individuals who file more quickly relative to those who file less quickly. Both an accumulation of fraud over time and an endogenous lag in alert filing would violate our assumption that extended alert filing is a good proxy for victimization.

Evidence from the National Crime Victimization Survey (NCVS), administered by the Bureau of Justice Statistics, does not support either of these hypotheses. Panel A of Figure A1 shows that, for identity theft victims, almost 50 percent of respondents discover misuse of their information within 24 hours, and 95 percent of respondents discover fraud within one quarter. Panel B of Figure A1 shows that, for individuals who file an alert with a credit bureau, more than 86 percent of respondents report discovering identity theft within a quarter. Identity theft victims

11

also manage to clear up their credit and financial problems within the same timeframe as discovery (Figure A1, panel C). Similar to discovery timing, 97 percent of respondents report clearing up all financial problems because of identity theft within one quarter. Taken together, these results show that identity theft victims discover fraud and take corrective actions quickly.

Nevertheless, to control for other potential time-invariant, unobservable factors that may be correlated with consumer credit outcomes, we estimate all our models with individual fixed effects. By adding individual fixed effects, we also control for individual-specific time-invariant factors that may be correlated with the timing of victimization.

#### 5.1.2 Reverse Causality

The other potential challenge to identification is reverse causality. Instead of consumers correcting credit reports in response to identity theft, some consumers may set out to clean their credit files in preparation for a mortgage or other major credit application. During this process, consumers may discover negative episodes in their reports — such as fraud — because they are actively applying for credit and paying more attention to their reports. This hypothesis implies that such consumers are likely to have indicators of fraudulent activity (e.g., address change reversals, new accounts that are closed immediately, and increases in delinquent accounts) in their files at *any* time before they file an extended fraud alert.

Our results summarized in Figure 2 — discussed in more detail in the following section — do not support the hypothesis that consumers who file extended fraud alerts are simply engaged in credit file repair before a major credit application or some other event. In particular, panels A, C, and D in Figure 2 show that fraud-related activity is tightly concentrated just before the alert filing or at the time of filing and not distributed across the quarters prior to alert filing.

Survey evidence from the NCVS also supports our conclusion that individuals who experience identity theft were not typically in the process of shopping for credit, with approximately only 1 percent of respondents who were victims of identity theft stating that they discovered misuse upon applying for credit, bank accounts, or loans.

12

#### 5.1.3 External Validity

Based on our analysis of data collected for three different waves of the NCVS (2012, 2014, and 2016), presented in Table 2, extended alert filers are not that different from all identity theft victims in their characteristics. On average, extended fraud alert filers (who, in the NCVS, represent only about 2 percent of all identity theft victims) are somewhat more likely to be minority and low-income consumers, and to suffer significant OOP losses as a result of identity theft. This last characteristic is consistent with their ability to file an extended fraud alert, which would require convincing evidence of identity theft for filing. Total OOP losses reported in the NCVS include: the amount lost by a victim not compensated by a lender, insurance, or another provider; and indirect costs associated with the crime (late fees, overdraft and bounced check fees, legal fees, and miscellaneous expenses incurred dealing with the event).

While we do not claim that the results of our study are generalizable to all identity theft victims, the population of victims we examine is interesting as it includes individuals with large OOP losses, minorities, and low-income individuals. These groups of consumers can be more vulnerable to identity theft and less prepared to deal with its consequences. In addition, the fact that extended alert filers are more likely to suffer OOP losses and have larger amounts in these losses may suggest that our estimated effects are the upper bounds of potential effects of identity theft on all victims (who may be less inclined to file an alert since they do not have any OOP losses).

#### 5.2 Econometric Methodology

In our main analysis, we estimate the following event-study regression model:

$$Y_{it} = \beta_0 + \sum_{e=-8}^{22} \beta_{1e} T_e + \delta_i + X_{it} \gamma + \varepsilon_{it}.$$
(1)

where *Y* is an outcome variable of interest, and *T* is a set of event time dummy variables relative to the time of extended fraud alert filing. For example,  $T_{2i}$  is equal to 1 when two quarters have passed since alert filing and 0 otherwise. This approach measures the changes in the outcome variables up to eight quarters before fraud alert filing (to observe preexisting trends, if any), at the time of the filing, and up to 22 quarters after alert filing. These are all relative to the omitted period, which is quarters 22 to 9 before the alert filing. The vector of individual-level controls  $X_{it}$ includes a fifth-order polynomial in age, state fixed effects, calendar time fixed effects, and the interactions of state and calendar time fixed effects. We also include individual fixed effects,  $\delta_i$ .<sup>11</sup> Standard errors are clustered at the individual level.

As previously mentioned, the data used in these regressions only include extended fraud alert filers. Hence, the only source of variation exploited is the variation in the time of victimization and fraud alert filing. This specification is standard in the literature and is used by Gallagher (2014); Gross, Notowidigdo, and Wang (2020); and Dobkin et al. (2018).

## 6. The Effects of Identity Theft on Consumer Credit Characteristics

In this section, we use the econometric strategy described in Section 5 to examine three research questions. First, we examine what happens to filers when they experience identity theft. Second, we explore filers' credit performance after identity theft (including any cleanup of fraudulent information from credit records). Third, we document long-term effects of identity theft on credit performance, borrowing and use of credit, loan default, and other consumer interactions with the credit markets. We summarize our results for these three lines of inquiry in Figures 2–7. All figures report coefficients from the distributed lag regression model specified in Equation (1) for a number of outcome measures. The coefficients show the difference in the outcome variables between already victimized consumers and not-yet-victimized individuals over the time before and after identity theft. In addition to point estimates displayed as dots, all figures provide 95 percent confidence intervals as vertical bands. In the following subsections, we discuss our results for all consumers and for some consumers with more pronounced effects.

#### **6.1 Evidence of Identity Theft**

We document changes in four credit variables that can be affected by identity theft and fraud in Figure 2. These variables include credit applications, number of new revolving accounts, reverse address changes, and Risk Scores. We show the effects of identity theft on these outcomes in the four panels of Figure 2 and discuss them in detail in the following paragraphs.

Panel A of Figure 2 displays a very large and transitory increase in the number of credit applications that coincides with the quarter the extended alert is filed. Relative to the base period

<sup>&</sup>lt;sup>11</sup> Note that we cannot include fixed effects for the cohort of fraud alert filing in this specification because they would be perfectly collinear with individual fixed effects. As a robustness test (not shown), we included cohort fixed effects and zip code fixed effects, but omitted individual fixed effects, and obtained almost identical results.

(quarters 22 to 9 before alert filing), the average number of inquiries increases from 0.4 in the quarter before alert filing to 0.6 at the time of filing. The coefficient can be interpreted as six out of 10 consumers accumulating one additional credit application shortly before the fraud occurs. This increase is consistent with consumers' personal information being stolen by criminals and used to apply for credit. It is possible that consumers become aware of identity theft because this spike in applications triggers letters or phone calls from creditors. Results from the NCVS show that almost 50 percent of identity theft victims discover identity theft through such communications. The number of inquiries decreases to pre-fraud level by the third quarter after alert filing and remains on a downward trend.

Panel B of Figure 2 plots the average number of new revolving accounts for fraud victims before and after they file an alert (revolving accounts include general-purpose credit cards issued by banks and credit unions as well as revolving credit offered by retailers for purchases made at their stores). This figure shows that new revolving accounts begin to increase sharply a few quarters before the fraud alert filing and peak one quarter before filing. On average, one out of 10 fraud victims have one new revolving account opened during that time. This finding is consistent with criminals using consumers' stolen personal information to open new revolving accounts in the quarter after identity theft or fraud. The number of new accounts declines quickly once the fraud is discovered and extended fraud alert filed. It remains suppressed for up to 22 quarters after identity theft.

Certain types of identity theft and subsequent fraud involve criminals changing the address on the consumer's financial accounts, which can trigger a change in the address that creditors report to the credit bureau.<sup>12</sup> In our data, we are unable to distinguish between fraudulent and genuine address changes. However, we can see if an address change is reversed to the original address in the subsequent quarter. Thus, we can compare the pattern of reverse address changes at the time an extended fraud alert is filed with patterns prior to and after the event.<sup>13</sup> Panel C of Figure 2 plots the fraction of fraud alert filers who revert their address to the

<sup>&</sup>lt;sup>12</sup> Criminals may change addresses when taking over existing accounts, or they may apply for new accounts using the consumer's name but a different address.

<sup>&</sup>lt;sup>13</sup> Recall that consumer address changes may be reversed in the credit bureau file after the discovery of fraud, but the history of address changes in the FRBNY CCP/Equifax is not updated and, therefore, is not affected by the reversal.

prior quarter's address over event time. The coefficients imply that around 1 percent of victims reverse address changes at the time of fraud and an additional 1.5 percent of victims do the same one quarter after alert filing. Thus, we find evidence of a sharp increase in reverse address changes at the time the fraud alert is filed and one quarter after, consistent with the consumer reversing address changes made by criminals.

Finally, panel D of Figure 2 shows a transitory decline in Risk Score of about 4 points shortly before the fraud alert filing and a subsequent recovery in the quarters after filing. However, the average increase in Scores that follows is typically larger than the transitory decline. On average, Risk Scores increase by about 10 points relative to the omitted period at the time of the fraud alert; we will revisit this finding in the next subsection.

The increases in inquiries, reverse address changes, and number of new revolving accounts near the time of the fraud alert filing, as well as the decline in Risk Score shortly before the placement of the fraud alert, provide convincing evidence that identity theft occurred certainly within a year before the fraud alert was filed, if not exactly in the same quarter in which the alert was filed.

## 6.2 Persistent Changes in Credit Performance After Identity Theft

In addition to the previously discussed indicators of identity theft in quarters just before and just after alert filing, panels A, B, and D of Figure 2 allow us to observe differences in the credit outcomes of fraud victims in the medium to long term, up to five years following alert filing. In particular, these panels show the number of credit inquiries, the number of new revolving accounts, and Risk Score for up to 22 quarters after fraud occurrence. While panel D of Figure 2 shows that, on average, victimized consumers' Risk Scores are 10 or more points higher even five years after fraud, these consumers do not apply for credit as much as they did before fraud, and they have, on average, 0.2 *fewer* credit inquiries, the number of new revolving accounts is about 0.12 lower for fraud victims five years out (panel B). These results also indicate that the persistent improvement in Risk Score after identity theft may be explained in part by reductions in the number of new revolving accounts after fraud. The reductions in both of these credit variables can positively affect Risk Scores.

To examine the reasons behind the improved creditworthiness of identity theft victims, we consider measures of credit performance such as the proportion of balances in good standing, the incidence of third-party collections, and derogatory events. Figure 3 provides evidence on the performance of fraud victims with credit products several years after identity theft. Panel A of Figure 3 shows that consumers keep a higher proportion of their card balances in good standing after fraud. Fraud victims also reduce the incidence of major derogatory events on cards by about 4 percentage points (panel B) and the incidence of third-party collections by 6 percentage points to 7 percentage points (panel C). These three measures of credit performance capture different margins of adjustment in debt repayment behavior. Card balances in good standing (current) represent the strictest definition of performance (i.e., repaying debts on time without any delay). Major derogatory events on cards capture more serious delinquency such as charge offs, bankruptcies, and internal collections. Third-party collections are delinquent accounts placed for collection with external firms that specialize in recovering at least a portion of an outstanding debt that a consumer owes. Noteworthy, all these measures of performance improve upon identity theft and remain better for as long as five years after fraud.

The sharp declines in the incidence of derogatory events and third-party collections at the time of an alert filing might result from consumers disputing fraudulent accounts and other incorrect information in their credit reports. However, the persistence of these effects suggests that consumers changed their repayment habits to keep more credit accounts in good standing and out of collections as shown by the long-term effects of fraud on these variables. To summarize our findings, we plot the share of the population with prime Scores (higher than 660) in our sample in panel D of Figure 3. Consistent with the decline in the average Risk Score before alert filing shown in Figure 2, this figure shows that fraud activity at event time e = -1 lowers the share of prime consumers by 1.7 percentage points. However, after fraud, the share of prime consumers increases by 3.4 percentage points relative to the base period, which is a 5.1 percentage point increase relative to the quarter before fraud. This is an 11 percent increase over the sample average of 46 percent of prime consumers. The share of prime consumers continues to grow over time, and it is 7 percentage points higher after five years relative to the baseline period.

It is important to note that the mechanical credit file "cleaning" (i.e., removal of fraudulent information from credit bureau files) is insufficient to explain these incremental

17

positive changes in consumer behavior on *existing* credit accounts following fraud. The most plausible explanation for our results is that consumers paid little attention to their credit report information prior to suffering identity theft and began paying more attention after the incident. Several sources show that consumers do not pay close attention to their credit reports, credit scores, or other credit information. For example, according to a 2013 poll conducted by the National Foundation for Credit Counseling, 60 percent of adults 18 years or older had not checked their credit scores in the previous 12 months, and 65 percent had not reviewed their credit reports. Similarly, the Bureau of Justice Statistics found that only 42 percent of non-victims reported that they had checked their credit reports in the past 12 months; this number increased to 62 percent among identity theft victims (Harrell, 2019).

Given the nature and potential economic effects of identity theft, it is likely that a fraud incident may increase the salience of credit information, increase the cost of acquiring/retaining credit, or encourage increased monitoring of credit reports and/or scores. Identity theft victims experience a number of negative feelings (e.g., shock, anger, anxiety) that may be action-inducing because of the seriousness of the event in a way that additional disclosures or reminders are not. Evidence from the NCVS shows that the number of victims who acknowledged checking their credit report increased by up to 15 percentage points upon victimization, and the number of victims who checked their bank or credit card statements increased by up to 26 percentage points.<sup>14</sup>

Although we cannot directly test the inattention hypothesis with our data, our empirical results are suggestive that a behavior change occurred after the fraud incident. In particular, the persistent changes we observe across multiple credit outcomes provide suggestive evidence of improved attention immediately after identity theft. Most importantly, in Figure 3, we observe that individuals experience fewer severe negative credit outcomes, such as accounts in collections or past due, in the quarters after identity theft. Our evidence that these measures are significantly and persistently lower throughout the post-theft period is consistent with consumers paying more attention to their credit information and possibly managing their accounts better. On the other hand, these results are inconsistent with the idea of a simple mechanical adjustment to

<sup>&</sup>lt;sup>14</sup> These statistics are based on authors' calculations using the public-use NCVS Identity Theft Supplement data set.

credit outcomes because of one-time removal of fraudulent information from consumers' credit files.

## 6.3 Which Consumers Improve Their Performance?

The increases in average Risk Score — and, consequently, the share of consumers who are prime credit risks — several years following identity theft that we documented in the previous section have potentially far-reaching economic consequences, as they may allow borrowers to obtain more credit and at better terms. For example, on average, the annual percentage rate (APR) on a 30-year, fixed-rate mortgage decreases from 4.7 percent to 3.7 percent when a borrower moves from the 620–639 FICO score range to the 660–679 range.<sup>15</sup> Bracha and Meier (2015) show that moving from the 620–679 score range to the 680–739 range can decrease credit card interest rates by 3.5 percentage points (from 19.1 percent to 15.5 percent, on average). Thus, positive changes in the Risk Score may allow borrowers to save on financing expenses and have more access to credit to smooth negative income or expense shocks.

While any increase in credit scores may improve credit access and terms of credit, crossing into a higher score "bucket" is especially beneficial. While there are several thresholds in scores affecting creditworthiness, the most significant is the subprime-prime distinction as documented extensively in the previous literature. We, therefore, focus on the group of consumers who crossed this threshold after identity theft. We define consumers as transitioning from the subprime to prime status if their Risk Scores are less than or equal to 660 in any of the four quarters before identity theft and are more than 660 at the time of alert filing or any of the four quarters after filing (we use data on Scores in a few quarters before Q1:2008 and after Q3:2013 to assign consumers into the subprime-to-prime transition group).

To provide additional support for this distinction and motivation to study this group of consumers, we document changes in credit performance of the subprime-to-prime transition group in Figure 4. Comparing results in Figure 4 (subprime-to-prime transition group) to the results in Figures 2 and 3 (all borrowers), we can conclude that the subprime-to-prime transition group experiences improvements in credit performance that are three to five times the magnitude for all consumers. For example, the long-term increase in Risk Scores after identity theft was 10

<sup>&</sup>lt;sup>15</sup> This example is based on the national average mortgage interest rates provided by FICO on August 8, 2016.

points for all consumers. For the subprime-to-prime consumers, it is nearly 50 points in the year after fraud and slowly declining to a relatively steady level of about 30 extra points compared to the pre-theft levels. In general, the subprime-to-prime transition group experiences considerably larger improvements in credit performance, although the magnitude of the increase is more likely to diminish over time. Whereas, for all consumers the improvements in performance are considerably lower but somewhat more persistent over time.

Next we turn to an examination of the ways in which consumers — specifically, the subprime-to-prime transition consumers — use their improved creditworthiness in interactions with the credit markets following severe identity theft.

## 6.4 Consumer Use of Improved Credit Standing After Identity Theft

In this section, we consider how consumers use credit after identity theft and whether lenders alter the supply of credit to these individuals. While some identity theft victims appear to be more creditworthy after cleaning up their files (as we document in the previous sections), we examine if these consumers apply and receive more credit from lenders, which particular types of credit they receive, and how they perform on this additional debt. We show results for the subprime-to-prime transition group in Figures 5–7. These figures depict the changes in the use of credit cards (Figure 5), auto loans (Figure 6), and mortgage loans (Figure 7). The comparable results for all filers can be found in Appendix Figures A2–A4.

When it comes to credit cards, the majority of changes to credit card accounts appears to occur in the first year following a fraud alert filing. In Figure 5, panel A shows that around 1 percent of consumers become new credit card holders in a few quarters preceding and following identity theft. We define a new cardholder as someone who transitions from having no cards in the previous quarter to having at least one card in the current quarter. It is important to note that the probability of becoming a new cardholder can increase because of identity theft or legitimate activities of consumers.

Figure 5, panel B shows that more consumers in the subprime-to-prime transition group reduce their total number of credit cards after initial increases in cards at the time of identity theft. On average, consumers have 0.2 fewer cards in the year after identity theft compared with their pre-theft levels, which is a 10 percent decrease over the sample average of two cards per

consumer. Total card balances (panel C) and total card limits (panel D) mirror the reduction in the number of cards in panel B. Some previous studies argue that card limits can capture the supply of unsecured credit, while card balances represent the demand for such credit (e.g., Gross and Souleles, 2002). Based on these definitions, both the supply of and demand for unsecured credit seem to contract in the year following identity theft. However, in the long run, card balances, limits, number of cards, and the probability to become a new cardholder return to prefraud levels.

We present the changes in automobile borrowing (auto loans) after identity theft in Figure 6. Panel A shows that around 1 percent of consumers in the subprime-to-prime transition group become new auto loan holders (defined as switching from zero loans to a positive number of loans) in each of the three quarters following identity theft. This is a significant effect since, on average, only 2.2 percent of consumers become new auto loan holders per quarter in our sample (see Table 1). The average number of auto loans (panel B) increases by about 0.1 by the end of the second post-theft year, which is a 20 percent increase relative to the sample average. Auto loan balances (panel C) also increase to around \$3,500 relative to the pre-theft levels, which is a 50 percent increase relative to the mean balances. Even with this new credit, the share of auto balances in good standing (current or paid as agreed) increases significantly (panel D).

These results for auto loans are significant for a number of reasons. First, auto loans are used to finance purchases of automobiles, which are durable consumption goods. Thus, we find evidence that some identity theft victims use their improved creditworthiness to finance durable consumption. Second, we do not find evidence that consumers withdraw from the credit markets after identity theft. To the contrary, some consumers use their better creditworthiness to borrow more and finance consumption. Third, despite additional debt, these consumers still perform well on these new loans.

Next, we examine the use of mortgage credit after identity theft and summarize our results in Figure 7. Similar to the auto loan results, we find that a significant number of consumers in the subprime-to-prime transition group become new mortgage holders after identity theft (panel A). Around 1 percent to 1.5 percent of these consumers become new mortgage holders in the first six quarters post-theft. The number of mortgages (panel B) grows after identity theft to a cumulative effect of 0.25 additional mortgages (these credit products have long maturities, so the cumulative effect on them may be larger than for other products that are

21

designed to be repaid faster). Panel C shows that mortgage loan balances gently increase as a result of new mortgage activity relative to the pre-theft levels. As with auto loans, the share of mortgage balances in good standing (panel D) increases significantly after fraud by around 0.02, although the effect is not precisely estimated for quarters later in our period of observation.

Overall, the subprime-to-prime transition group shows clear evidence of increased credit usage following the experienced improvement in creditworthiness after identity theft. Despite holding additional auto and mortgage loans and increased balances for these credit products, consumers continue to perform better (or, at least, no worse than before theft) on these accounts for at least five years following identity theft. Interestingly, looking at panel A of each of the product charts (Figures 5–7), it appears that credit cards are the only product with increased activity prior to alert filing, which may include fraud, while auto loans or mortgages do not show such activity. This pattern is consistent with the idea that identity theft fraud is more prevalent in credit cards than mortgages or auto loans.

#### 7. Robustness Checks

## 7.1 Controlling for Long-Term Event Time Trends

As can be seen in Figure 4, panel D, some credit variables, such as Risk Score, may have longterm trends in event time. These long-term trends may be explained by mean reversion in Risk Score and other variables. For example, positive changes in Risk Scores may attrite simply because the effects of credit information corrections or fraud removal decrease over time as they receive less weight in the current Score.

To separate the effect of mean reversion in credit variables from the longer-term effects of fraud, we estimate the following parametric model adopted from Dobkin et al. (2018):

$$\begin{split} Y_{it} &= \beta_0 + \beta_1 e + \beta_2 e^2 + \beta_3 \mathbf{1}_{e \ge 0} + \beta_4 \mathbf{1}_{e \ge 0} \times e + \beta_5 \mathbf{1}_{e \ge 0} \times e^2 + \beta_6 \mathbf{1}_{-4 \le e \le -1} + \\ \beta_7 \mathbf{1}_{-4 \le e \le -1} \times & e + \delta_i + X_{it} \gamma + \varepsilon_{it}. \end{split}$$

(2)

In this specification, e denotes fraud event time (from -22 to 22),  $1_{e\geq 0}$  is an indicator variable equal to 1 for nonnegative event time, and  $1_{-4\leq e\leq -1}$  is an indicator variable for the event time periods from e = -4 to e = -1. All other variables are as defined in Equation (1).

The specification in this model is motivated by the patterns in the data observed using the nonparametric specification in Equation (1). In particular, our earlier results show evidence of fraud shortly before alert filing and a discontinuous change in credit attributes at the time of alert filing. These two patterns motivate us to allow for discontinuous (intercept) shifts at the time of fraud (e = -4 to e = -1) and after fraud ( $e \ge 0$ ). We also allow for a quadratic trend in event time. However, because this trend may shift after fraud, we interact the quadratic trend with the positive time indicator. Finally, we interact the linear component of the trend with the fraud time indicator.<sup>16</sup> While the specification in Equation (2) does not allow for individual specific trends in event time, we relax this constraint in Section 7.4 and find very similar results.

Table 3 summarizes results for the 20 credit outcomes we consider estimated using Equation (2). The coefficients on the event time variables in this table reveal the presence of trends independent of the treatment (victimization) in some credit variables. Even after controlling for the long-run trends in these variables, we find effects of fraud on credit attributes on impact, which are similar to our results in Figures 2–3 and A2–A4. There is some attrition in these initial effects, as indicated by the interactions of time trends with the after-fraud indicator variable. For example, the coefficients on the interactions indicate that about 4 points of the initial jump in the Risk Score dissipate 11 quarters after the fraud event. Overall, these results are very similar to our main results obtained without controlling for long-term event time trends.

## 7.2 Balanced Panel

As we describe in detail in Section 4, our main data set is balanced in calendar time (all individuals are observed in every quarter between Q1:2008 and Q3:2013), but, by design, these data are not balanced in event time. This is because we include all consumers who file extended fraud alerts in this period and, thus, some of them will be observed for many quarters before alert filing (e.g., a 2013 filer), while others will have mostly post-filing history (e.g., a 2008 filer). One concern with this feature of the data is that we rely on different cohorts of filers to estimate effects pre-fraud and post-fraud. To address this concern, we expand our data set to include credit outcomes from Q1:2003 to Q1:2019 for all fraud alert filers that appear in the FRBNY

<sup>&</sup>lt;sup>16</sup> Since there are only four periods for which the fraud time indicator is equal to 1, we do not interact it with the square of event time to avoid multicollinearity.

CCP/Equifax and who filed their fraud alerts between Q1:2008 and Q3:2013. With this expansion, every fraud victim is linked with outcome data for up to 24 quarters before alert filing and up to 22 quarters after fraud. In addition, we balance this panel in event time by removing all individuals who are not present in the data in event quarter -22 and 22 (people may have no data because they have not entered the FRBNY CCP/Equifax yet or they exited it because of death or migration). These restrictions reduce the sample to 42,799 individuals. We report results for this sample balanced in event time in Appendix Figures A5–A9. The results are largely comparable to our base results reported in Figures 2–3 and A2–A4.

#### 7.3 Heterogeneous Effects: Consumers without Credit Inquiries Before Fraud

To understand whether the effects of identity theft vary depending on the credit characteristics of the borrower, we study the effects of fraud on consumers without credit inquiries before and at the time of identity theft and compare these effects with the results for all consumers. Credit inquiries may capture two activities: (1) shopping for credit by consumers, and (2) shopping for credit by criminals using stolen consumer personal information. We hypothesize that consumers without inquiries may be (1) less attached to the credit market and less attentive to their credit information, and (2) subject to existing account fraud or other fraud that does not result in credit inquiries. Studying consumers without credit inquires also allows us to test if our base results are affected by reverse causality, where some consumers shop for credit, discover fraud, and then clean their credit bureau files.

Results for the estimation of Equation (1) for consumers without inquiries in the three quarters before and the quarter of fraud can be found in Appendix Figures A10–A14. Even though we use data for Q1:2008–Q3:2013 in these figures, we rely on credit inquiries data in a few quarters before Q1:2008 and after Q3:2013 to assign consumers into this category. The decline in credit inquiries at the time of fraud shown in panel A of Figure A10 is mechanical (we only include people without inquiries in this period), but the other results are not. Our results suggest that no-inquiry fraud victims experience larger positive effects after victimization on credit performance indicators (e.g., incidence of derogatory events and third-party collections, share of card balances current, Risk Score). This finding might suggest that this subgroup of consumers exhibited more inattention before the fraud than the victim population as a whole.

The results for no-inquiry victims in Figures A12–A14 are in general similar to the results for the whole population of alert filers. These consumers reduce their credit card activity but obtain more mortgage credit, increase auto loan balances, and keep more balances in good standing. These consumers still apply for credit after fraud as suggested by the number of inquiries in Figure A11. Overall, the findings for no-inquiry consumers suggest that these consumers are similar to all consumers and they do not withdraw from credit markets and use their improved creditworthiness to obtain new credit.

#### 7.4 Controlling for Individual-Level Mean Reversion

As mentioned previously, the econometric model in Equation (2) assumes a common mean reversion for all individuals in both the pre- and post-alert filing time periods. If there is substantial heterogeneity in mean reversion across individuals, imposing a common mean reversion across individuals may mask the true effect of fraud on individuals. Because of the granular nature of our data, we have a long-time series for each individual in our sample, which can allow for panels to have their own individual time trends.

To distinguish the effect of mean reversion from that of fraud, we specify a model similar to that of Musto (2004):

$$Y_{it} = \beta_0 + \delta_i + \delta_i \times t + \delta_i \times t^2 + \beta_1 D_{it} + \alpha_t + \varepsilon_{it}, \tag{3}$$

where  $\delta_i$  is an individual fixed effect to be estimated and  $\delta_i \times t + \delta_i \times t^2$  is an individual-level quadratic time trend.<sup>17</sup> The variable of interest in this specification is  $D_{it}$ , an indicator variable equal to 1 when individual *i* has an extended fraud alert filed at time *t*. This variable captures the difference in a variable of interest between the times before and after filing an extended fraud alert. By specifying an individual quadratic time trend for each consumer, we can more precisely separate the effect of mean reversion from the effect of the extended fraud alert.

We present results of this analysis with the specification in Equation (3) for all our variables of interest in Appendix Table A1. In most cases, the estimates are quantitatively similar to those previously reported and highly statistically significant. After controlling for individual

<sup>&</sup>lt;sup>17</sup> As mentioned in the previous sections, use of individual-level quadratic time trends is motivated by heterogeneity and non-linearity in trends in credit outcomes observed in the data. Estimates using a linear time trend produce similar results.

fixed effects and individual mean reversion, we find that post-theft identity theft victims gain 14 points in Risk Scores, 1 percent of them reverse address changes, and they have more card balances in good standing and lower incidence of third-party collection and major derogatory events. Reported  $R^2$  is high because the estimated individual effects, along with the individual quadratic time trends, account for a significant portion of the variation in these credit variables.

#### 8. Discussion and Conclusion

This paper uses a unique data set of anonymized U.S. credit bureau records, including details on extended fraud alert filings, to examine the effects of identity theft on Risk Scores, access to credit, and credit portfolios. We classify those individuals who place an extended fraud alert in their credit bureau files as the most likely identity theft victims because this type of fraud alert requires them to file a police report (with accompanying evidence of identity theft and penalties for misrepresenting this information). The nature of the extended fraud alert filing system and our data provide us with unique advantages relative to other studies of consumer financial fraud. In particular, given the high burden of proof necessary to file an alert, our analysis is highly unlikely to suffer from Type I errors, providing strong internal validity for our results.

Our findings may not be generalizable to all identity theft victims as most victims do not file an alert. However, comparing characteristics of identity theft victims who file and do not file alerts, which are summarized in Table 2, we can conclude that fraud alert filers are similar to nonfiling victims along many dimensions. The most significant differences between victims who file and do not file an alert are the presence and size of out-of-pocket (OOP) losses and race. Based on the size of OOP losses, we argue that alert filers are more likely to be victims of more severe identity theft and have a higher chance to experience OOP losses and lose more OOP than a typical identity theft victim. Even for this population of more severe cases of identity theft, we do not find evidence of persistent credit profile damage from identity theft.

In addition, our results show that shortly before alert filing, identity theft decreases the average Risk Scores of victims and increases new (likely fraudulent) card accounts, inquiries, and instances of reverse address changes. The negative effects stemming directly from identity theft generally persist between one and two quarters. After these initial effects are removed, Risk Scores of fraud victims rise by an average of 10 points, increasing the proportion of fraud

26

victims with prime Scores by 5 percentage points, or 11 percent. For many consumers, this effect is persistent over time and remains for as long as 20 quarters after the fraud (at approximately 10 points in the long term). We also find that victims have more card balances in good standing and a lower average incidence of derogatory events and third-party collections. The persistence of the reduction in the incidence of major derogatory and third-party collection events is particularly striking.

We also document that some victims take advantage of their improved financial standing to obtain additional credit. In particular, we find evidence that those individuals who transition from being subprime to prime consumers obtain additional auto loans and mortgages. We observe increases in the number of new loans, total loans, and balances for these individuals. This finding is especially important because car loans and mortgages are used to finance large durable consumption purchases or investment in real estate. Despite having additional loans and higher balances on them, this population manages their credit as well as or better than before identity theft by keep a larger fraction of balances in good standing.

Our empirical results provide robust evidence that allow us to evaluate the plausibility of a number of potential drivers for the identified effects and their persistence. In particular, we argue that limited attention may play an important role in explaining the behavior of identity theft victims. The asymmetric positive impact on key credit variables upon impact of identity theft, where credit performance improved by more after the event than it deteriorated before the event, suggests that consumers were not focused on their credit reports prior to victimization. The persistent improvement over time to consumer credit attributes suggests at least two conclusions. First, consumers may be paying increased attention to their credit and credit reports for a substantial period after identity theft. Second, the fact that some consumers apply and obtain additional credit may imply that they take advantage of their better creditworthiness and do not shy away from credit markets. These are important findings to understand the impact of identity theft on the interactions of consumers with credit markets after identity theft incidents.

27

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# **Table 1. Summary Statistics**

	Obs.	Mean	Std. Dev.
Variable			
Number of inquiries, past 3 months	1,039,906	0.979	1.622
Number revolving accounts opened within 6 months	1,109,464	0.295	0.707
Address reversals in the last quarter	1,210,927	0.011	0.106
Risk Score	1,190,342	649.0	117.5
Percent of bankcard balances in good standing	684,747	0.948	0.194
The incidence of major derogatory events on cards	1,210,927	0.130	0.336
The incidence of third-party collections	1,210,927	0.249	0.432
Prime indicator variable (1 if Risk Score > 660)	1,210,927	0.462	0.499
New bankcard account indicator	1,210,927	0.020	0.139
Number of bankcards	1,210,927	1.996	2.216
Total bankcard balance	853,853	6,175.0	15,662.0
Total bankcard credit limit	853,853	21,032.7	31,618.6
New auto loan indicator	1,210,927	0.022	0.146
Number of auto loans	1,210,927	0.515	0.719
Total balance on auto loans	1,210,927	6,878.1	12,901.9
Percent of auto loans in good standing	484,684	0.846	0.350
New mortgage indicator	1,210,927	0.013	0.115
Number of mortgage accounts	1,210,927	0.388	0.686
Total balance on mortgage loans	379,784	239,472.9	275,197.3
Percent of mortgage loans in good standing	342,501	0.991	0.075

Notes: Risk Score is the Equifax Risk Score. Sources: Authors' calculations using data from FRBNY Consumer Credit Panel/Equifax, augmented with variables obtained by the Consumer Finance Institute from Equifax

	(1)	(2)	(3)
	ID Theft	Filed Fraud	Filed Extended
	Victim	Alert	Fraud Alert
High school diploma or less	23.32	21.91	19.00
Bachelor's degree or higher	45.93	44.13	46.34
Age	46.56	46.63	46.28
White (non-Hispanic)	74.98	64.90	65.59
Married	58.73	54.97	55.77
Female	52.20	55.78	53.08
Worked last week	69.47	68.93	74.47
Own home	70.54	68.66	65.33
Income <\$50,000	27.20	30.55	31.99
Ν	19,427	1,103	315
Total OOP Losses (average)	\$2,577	\$5,006	\$6,517
Total OOP Losses (median)	\$100	\$300	\$280
Percent with positive OOP expenses	12.83	23.66	24.98
Ν	2,423	259	79

# Table 2. Average Characterisitics of All Identity Theft Victims and Alert Filers

Notes: Authors' calculations using NCVS data from the 2012, 2014, and 2016 Identity Theft Supplements. All calculations made using sample weights. OOP losses are non-reimbursed losses and include indirect costs related to identity theft victimization such as legal fees. Total OOP losses calculated for individuals with positive financial losses only.

	(1)	(2)	(3)	(4)	(5)	(9)	(2)
Variables	Risk Score	Inquiries	Address Reversals	Revolving Accounts within 6 Months	Per. Card Bal. Good Standing	Derogatory Events	Collections
Time	0.964	-0.189	-0.128	-0.000121	-0.00521	-0.00443	0.00402
	(3.289)	(0.201)	(0.151)	(0.00)	$(\cdot)$	(0.043)	(0.043)
Time <sup>2</sup>	0.00470	0.0000339	0.0000761	-0.00000789	0.0000241	-0.000196***	0.0000414
	(0.008)	(0.000)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)
$1(Time \ge 0)$	$11.01^{***}$	0.325***	0.0138	$0.0113^{***}$	$0.0122^{***}$	-0.00414	-0.0793***
	(0.932)	(0.023)	(0.012)	(0.001)	(0.004)	(0.006)	(0.006)
1(Time≥0)×Time	-0.357*	-0.0925***	-0.0208***	$-0.00189^{***}$	0.000744	$0.00590^{***}$	0.00184
	(0.195)	(0.004)	(0.002)	(0.00)	(0.001)	(0.001)	(0.001)
1(Time≥0)×Time <sup>2</sup>	0.00827	$0.00304^{***}$	$0.000491^{***}$	0.0000756***	-0.0000615*	$0.000178^{***}$	-0.000205***
	(0.008)	(0.000)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)
1(-4≤Time≤-1)	$-5.100^{***}$	0.359***	$0.102^{***}$	$0.00456^{***}$	-0.00968**	$0.0329^{***}$	-0.0147**
	(0.921)	(0.025)	(0.012)	(0.001)	(0.004)	(0.006)	(0.006)
1(−4≤Time≤−1)×Time	-1.345***	$0.0915^{***}$	$0.0243^{***}$	$0.000955^{***}$	-0.00280***	$0.00744^{***}$	-0.00286**
	(0.185)	(0.005)	(0.003)	(0.00)	(0.001)	(0.001)	(0.001)
Constant	394.3	-33.58	-23.51	0.0490	0.0464	1.668	-0.524
	(653.606)	(37.950)	(29.686)	(0.099)	$(\cdot)$	(8.200)	(8.243)
R-squared	0.0411	0.0236	0.0186	0.00392	0.00479	0.0146	0.00683
Observations	1, 190, 292	1,039,906	1,109,429	1,210,858	684,738	1,210,858	1,210,858
Notes: This table shows th event time (Time). This fer to -1) and after fraud (Tirr results indicate that there a individual level and report	e effect of frau ature is design ne20). This mo are negative ch red in parenthe:	ld on credit out ed to remove m del includes a f anges in credit ses. Risk Score	comes indicated in the ean reversion in credit fith-order polynomial variables at fraud time is the Equifax Risk Sc	first row modeled using attributes. This model <i>i</i> in age, individual fixed and positive changes af ore.	Equation (2). This I los allows for chang effects, and calendar ter identity theft. Sta	model allows for a (es in trend at the the tiltime by state fixed ndard errors are ch	quadratic trend in me of fraud (-4 l effects. The astered at the

Table 3. The Effect of Fraud on Credit Variables After Controlling for Event Time Trends

Table 3. The Effect of Frauc	d on Credit Variable	s After Controlling	g for Event Tim	e Trends (con	tinued)		
Variahles	(8) Prime Indicator	(9) New Bankcard	(10) Number	(11) Cards	(12) Cards	(13) New	(14) Number
6 al 140100			of Cards	Balance	Limit	Auto	of Auto
Time	-0.00234	0.0000716	-0.109	749.6	2280.5	-0.0000364	0.0340
	(0.043)	(0.000)	(0.115)	:	(512277.902)	(0.00)	(0.052)
Time <sup>2</sup>	0.0000175	-2.63e-08	-0.0000931	-0.0735	-3.257	-0.00000813	0.0000777
	(0.00)	(0.000)	(0.00)	(1.734)	(2.670)	(0.000)	(0.00)
1(Time≥0)	$0.0333^{***}$	$0.00853^{***}$	-0.0906***	-448.4**	-1281.4***	$0.00941^{***}$	-0.0357***
	(0.004)	(0.002)	(0.019)	(206.791)	(293.471)	(0.002)	(0.008)
1(Time≥0)×Time	$0.00240^{***}$	-0.00229***	$-0.0106^{**}$	50.73	27.25	$-0.00132^{***}$	-0.000364
	(0.001)	(0.000)	(0.004)	(43.720)	(66.221)	(0.000)	(0.002)
1 (Time≥0)×Time²	$-0.0000858^{**}$	$0.0000914^{***}$	0.000219	-1.713	4.507	$0.0000554^{***}$	$-0.000194^{***}$
	(0.00)	(0.000)	(0.00)	(1.834)	(2.828)	(0.000)	(0.00)
$1(-4 \leq Time \leq -1)$	-0.0253***	$0.00878^{***}$	$0.0877^{***}$	95.11	34.99	0.00244	-0.0175**
	(0.004)	(0.002)	(0.019)	(211.286)	(294.276)	(0.002)	(0.008)
1(−4≤Time≤−1)×Time	$-0.00640^{***}$	$0.00194^{***}$	$0.0193^{***}$	26.78	0.191	0.000575	-0.00346**
	(0.001)	(0.000)	(0.004)	(43.238)	(59.450)	(0.00)	(0.002)
Constant	-1.467	0.528*	-18.20	164099.9	473514.7	-0.339**	1.408
	(8.220)	(0.293)	(22.984)	$\odot$	(1.397e+08)	(0.146)	(9.655)
R-squared	0.0113	0.00283	0.0638	0.00602	0.0354	0.00199	0.00571
Observations	1,210,858	1,210,858	1,210,858	853,825	853,825	1,210,858	1,210,858
Notes: This table shows the ef	ffect of fraud on credi	it outcomes indicate	d in the first row	modeled using	g Equation (2). This	s model allows for a	quadratic trend in
to $-1$ ) and after fraud (Time>(	0). This model includ	es a fifth-order poly	m creun aunour nomial in age, in	s. 11115 1110uci ndividual fixed	effects, and calend	ar time by state fixe	d effects. The
results indicate that there are i	negative changes in c	redit variables at fra	ud time and posi	tive changes a	fter identity theft. S	tandard errors are cl	ustered at the
individual level and reported	in parenuieses. Kisk 2	core is une Equitax	KISK SCOLE.				

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Table 3. The Effect of Fraud	on Credit Variables Afte	r Controlling for E	vent Time Trends	(continued)		
	(15)	(16)	(17)	(18)	(19)	(20)
Womiobles	Totol Anto Dolonoo	Perc. Auto	New	Number of	Total Mortgage	Perc. Mort.
V ariadics	1 0tal Auto Dalance	Bal. Current	Mortgage	Mortgages	Balance	Bal. Current
Time	1450.0	0.0136	0.000118	0.000128	-1389.1	0.000817*
	(1221.962)	(0.011)	(0.00)	(0.001)	(880.136)	(0.00)
Time <sup>2</sup>	1.681	$0.000180^{***}$	0.00000805	$0.000115^{**}$	20.38	0.0000259
	(1.265)	(0.000)	(0.00)	(0.00)	(34.379)	(0.00)
$1(Time \ge 0)$	-191.9	$0.0172^{***}$	0.00465***	-0.0148***	-291.1	-0.00111
	(147.657)	(0.007)	(0.001)	(0.006)	(3340.204)	(0.002)
1(Time≥0)×Time	23.57	$-0.00615^{***}$	-0.000523**	$0.00436^{***}$	106.6	-0.000854*
	(32.487)	(0.001)	(0.00)	(0.001)	(777.092)	(0.00)
1 (Time≥0)×Time <sup>2</sup>	-6.262***	-0.000199***	0.0000309	-0.000288***	-28.17	-0.0000240
	(1.403)	(0.000)	(0.00)	(0.00)	(35.276)	(0.00)
$1(-4 \leq Time \leq -1)$	-162.2	0.00165	0.000343	-0.00378	-140.9	-0.00128
	(145.227)	(0.007)	(0.001)	(0.005)	(3288.030)	(0.002)
1(−4≤Time≤−1)×Time	-23.25	0.00113	0.0000667	-0.00158	-130.7	-0.000346
	(28.947)	(0.001)	(0.00)	(0.001)	(650.724)	(0.00)
Constant	206498.0	3.197	0.212	-0.771	-108347.8	$0.794^{***}$
	(212943.075)	(1.956)	(0.243)	(0.905)	(615978.213)	(0.156)
R-squared	0.00638	0.0154	0.00207	0.0162	0.0151	0.00696
Observations	1,210,858	484,684	1,210,858	1,210,858	379,784	342,501
Notes: This table shows the eff	fect of fraud on credit outco	omes indicated in the	e first row modeled	using Equation (2). T	his model allows for a	quadratic trend in
event time (Time). This feature	e is designed to remove me	an reversion in cred	it attributes. This me	odel also allows for cl	nanges in trend at the ti	ime of fraud (-4
to $-1$ ) and after fraud (Time $\ge 0$ )	)). This model includes a fi	fth-order polynomial	l in age, individual f	ixed effects, and cale	ndar time by state fixed	l effects. The
results indicate that there are n- individual level and reported ir	legative changes in credit v n parentheses.	ariables at fraud tim	e and positive chang	ges after identity theft	. Standard errors are cl	ustered at the





Number of Extended Alert Filers by Month



## **Figure 2. Indicators of Potential Identity Theft**

Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The dots represent point estimates, and bands show 95 percent confidence intervals. The data include only fraud alert filers in Q1:2008–Q3:2013. Risk Score is the Equifax Risk Score.

# Figure 3. The Effect of Fraud on the Proportion of Card Balances in Good Standing, the Incidence of Major Derogatory Events, and Third-Party Collections



Panel A. Share of Card Balances Current

Panel B. Major Derogatory Events





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Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. *Prime* is defined as having a Risk Score greater than 660. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The dots represent point estimates, and bands show 95 percent confidence intervals. The data include only fraud alert filers in Q1:2008–Q3:2013.



## Figure 4. Credit Performance of Subprime-to-Prime Transition Group

Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. *Prime* is defined as having a Risk Score greater than 660. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The dots represent point estimates, and bands show 95 percent confidence intervals. The data include only fraud alert filers in Q1:2008–Q3:2013.



Figure 5. Credit Card Use After Fraud Resolution: Subprime-to-Prime Transition Group

Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. *Prime* is defined as having a Risk Score greater than 660. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The dots represent point estimates, and bands show 95 percent confidence intervals. The data include only fraud alert filers in Q1:2008–Q3:2013.



Figure 6. Auto Credit Use After Fraud Resolution: Subprime-to-Prime Transition Group









Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. *Prime* is defined as having a Risk Score greater than 660. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The dots represent point estimates, and bands show 95 percent confidence intervals. The data include only fraud alert filers in Q1:2008–Q3:2013.

# Figure 7. Mortgage Credit Use After Fraud Resolution: Subprime-to-Prime Transition Group



Panel B. Number of Mortgage Loans





Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. *Prime* is defined as having a Risk Score greater than 660. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The dots represent point estimates, and bands show 95 percent confidence intervals. The data include only fraud alert filers in Q1:2008–Q3:2013.

# Appendix



# Figure A1. Speed of Discovery and Clearing Up Identity Theft

Notes: Survey responses from the Bureau of Justice Statistics' National Crime Victimization Survey 2012 Identity Theft Supplement. Panel A (total number of observations of 3,879): Percent of all identity theft victims who discovered fraud less than three months after its occurrence is 95.3 percent. Panel B (total number of observations of 236): Percent of identity theft alert filers who discovered fraud less than three months after its occurrence is 85.9 percent. Panel C (total number of observations of 3,777): Percent of all identity theft victims reporting that clearing up financial and credit problems took less than three months is 97.09 percent.



Figure A2. Credit Card Use After Fraud Resolution — All Filers

Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. *Prime* is defined as having a Risk Score greater than 660. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The dots represent point estimates, and bands show 95 percent confidence intervals. The data include only fraud alert filers in Q1:2008–Q3:2013.



Figure A3. Auto Credit Use After Fraud Resolution — All Filers

Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. *Prime* is defined as having a Risk Score greater than 660. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The dots represent point estimates, and bands show 95 percent confidence intervals. The data include only fraud alert filers in Q1:2008–Q3:2013.



## Figure A4. Mortgage Credit Use After Fraud Resolution — All Filers



4 8 Event Time Quarters 12

16

20



Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. *Prime* is defined as having a Risk Score greater than 660. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The dots represent point estimates, and bands show 95 percent confidence intervals. The data include only fraud alert filers in Q1:2008–Q3:2013.



## Figure A5. Indicators of Potential Identity Theft — Balanced Panel

Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters –22 to –9. The data set includes credit data from Q1:2003 to Q1:2019 for fraud alert filers in Q1:2008–Q3:2013. The panel is balanced so that each alert filer has data from event quarter -22 to event quarter 22. The dots represent point estimates, and bands show 95 percent confidence intervals. Risk Score is the Equifax Risk Score. Address Reversals are based on U.S. Census blocks of fraud victims (not scrambled addresses as in the previous graphs) because scrambled addresses are not available before Q1:2008 and after Q3:2013.



Figure A6. The Effect of Identity Theft on Credit Performance — Balanced Panel









Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. Prime is defined as having a Risk Score greater than 660. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The data set includes credit data from Q1:2003 to Q1:2019 for fraud alert filers in Q1:2008–Q3:2013. The panel is balanced so that each alert filer has data from event quarter – 22 to event quarter 22. The dots represent point estimates, and bands show 95 percent confidence intervals. Risk Score is the Equifax Risk Score.



Figure A7. Credit Card Use After Fraud Resolution — Balanced Panel

Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The data set includes credit data from Q1:2003 to Q1:2019 for fraud alert filers in Q1:2008–Q3:2013. The panel is balanced so that each alert filer has data from event quarter -22 to event quarter 22. The dots represent point estimates, and bands show 95 percent confidence intervals.



Figure A8. Auto Credit Use After Fraud Resolution — Balanced Panel

Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. *Prime* is defined as having a Risk Score greater than 660. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The data set includes credit data from Q1:2003 to Q1:2019 for fraud alert filers in Q1:2008–Q3:2013. The panel is balanced so that each alert filer has data from event quarter – 22 to event quarter 22. The dots represent point estimates, and bands show 95 percent confidence intervals.





Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. *Prime* is defined as having a Risk Score greater than 660. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The data set includes credit data from Q1:2003 to Q1:2019 for fraud alert filers in Q1:2008–Q3:2013. The panel is balanced so that each alert filer has data from event quarter -22 to event quarter 22. The dots represent point estimates, and bands show 95 percent confidence intervals.

Event Time Quarters

-.01

Quarters

Event Time



## Figure A10. Indicators of Potential Identity Theft — Filers without Credit Inquiries



8

Event Time Quarters

4

12

16

20



02

6

-01

Panel D. Risk Score



Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The data set includes credit data and fraud alert filers in Q1:2008-Q3:2013. The sample includes filers without credit inquiries in the three quarters before and the quarter of alert filing. The dots represent point estimates, and bands show 95 percent confidence intervals. Risk Score is the Equifax Risk Score.

# Figure A11. The Effect of Identity Theft on Credit Performance — Filers without Credit Inquiries



Panel A. Share of Card Balances Current

Panel B. Major Derogatory Events









Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. *Prime* is defined as having a Risk Score greater than 660. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The data set includes credit data and fraud alert filers in Q1:2008–Q3:2013. The sample includes filers without credit inquiries in the three quarters before and the quarter of alert filing. The dots represent point estimates, and bands show 95 percent confidence intervals. Risk Score is the Equifax Risk Score.



Figure A12. Credit Card Use After Fraud Resolution — Filers without Credit Inquiries

Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The data set includes credit data and fraud alert filers in Q1:2008–Q3:2013. The sample includes filers without credit inquiries in the three quarters before and the quarter of alert filing. The dots represent point estimates, and bands show 95 percent confidence intervals.



Figure A13. Auto Credit Use After Fraud Resolution — Filers without Credit Inquiries

Panel B. Number of Auto Loans



Panel C. Auto Loan Balances





Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The data set includes credit data and fraud alert filers in Q1:2008–Q3:2013. The sample includes filers without credit inquiries in the three quarters before and the quarter of alert filing. The dots represent point estimates, and bands show 95 percent confidence intervals.

## Figure A14. Mortgage Credit Use After Fraud Resolution — Filers without Credit Inquiries



Panel A. New Mortgage Loan Holder

Panel B. Number of Mortgage Loans



Panel C. Mortgage Loan Balances







Notes: This figure depicts changes in the credit bureau characteristics of fraud victims before and after fraud activity. These changes are estimated based on a distributed lag specification with event time dummies. Time 0 denotes the quarter of fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. All coefficients are estimated relative to the base category, which is quarters -22 to -9. The data set includes credit data and fraud alert filers in Q1:2008–Q3:2013. The sample includes filers without credit inquiries in the three quarters before and the quarter of alert filing. The dots represent point estimates, and bands show 95 percent confidence intervals.



Figure A15. The Effect of Fraud on Credit Bureau Variables by Month of Alert Filing

Notes: This figure depicts the average values of the credit bureau characteristics of fraud victims before and after fraud activity by the month of the extended alert filing. Time 0 denotes the quarter of extended fraud alert filing, with negative time being quarters before this event and positive time being quarters after the event. Risk Score is the Equifax Risk Score.

Variable	After Alert	Std.	R <sup>2</sup>	Obs.
	Filed	Errors		
Number of inquiries, past 3 months	0.0780***	(0.010)	0.433	1,039,817
Number revolving accounts opened, past 6 months	-0.0708***	(0.005)	0.421	1,109,248
Address reversals in last quarter	0.00929***	(0.001)	0.178	1,210,927
Risk Score	14.29***	(0.311)	0.929	1,190,323
Percent of non-delinquent bankcard balances †	0.0170***	(0.001)	0.649	682,749
Incidence of major derogatory events on bankcards	-0.0264***	(0.002)	0.713	1,210,927
Incidence of third-party collections	-0.0678***	(0.002)	0.632	1,210,927
Prime indicator (1 if Risk Score > 660)	0.0509***	(0.002)	0.876	1,210,927
New bankcard account indicator	0.00169**	(0.001)	0.143	1,210,927
Number of bankcards	-0.159***	(0.006)	0.94	1,210,927
Total bankcard balance †	-551.3***	(58.854)	0.833	852,772
Bankcard limit †	-1,674.2***	(94.224)	0.916	852,772
New auto loan indicator	0.00687***	(0.001)	0.125	1,210,927
Number of auto loans	-0.0260***	(0.002)	0.864	1,210,927
Total balance on auto loans	-163.9***	(48.592)	0.837	1,210,927
Percent of non-delinquent auto loan balances †	0.0229***	(0.002)	0.726	483,466
New mortgage indicator	0.00440***	(0.001)	0.145	1,210,927
Number of mortgage accounts	-0.0136***	(0.002)	0.931	1,210,927
Total mortgage balance †	-1,198.80	(998.625)	0.947	379,143
Percent of non-delinquent mortgage balances †	0.000727	(0.001)	0.579	341,678

# Table A1. The Effect of Fraud on Credit Variables, Controlling for Individual Mean Reversion

Notes: All specifications include individual fixed effects, individual quadratic time trends, and time fixed effects. For variables marked with †, individual linear time trends are included instead of individual quadratic time trends to reduce multicollinearity. Standard errors are clustered at the individual level. Risk Score is the Equifax Risk Score.