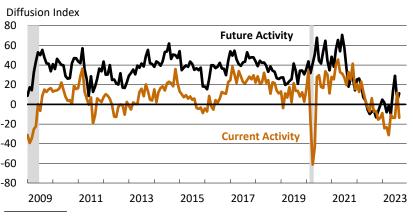
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MANUFACTURING BUSINESS OUTLOOK SURVEY

September 2023

Note: Survey responses were collected from September 11 to September 18.

Manufacturing activity in the region declined overall, according to the firms responding to the September *Manufacturing Business Outlook Survey*. The survey's indicators for general activity, new orders, and shipments returned to negative territory after turning positive in August. On balance, the firms continued to report a decline in employment. The price indexes remained near long-run averages. Most future activity indicators improved, suggesting more widespread expectations for overall growth over the next six months. Chart 1. Current and Future General Activity Indexes January 2009 to September 2023



Note: The diffusion index is computed as the percentage of respondents indicating an increase minus the percentage indicating a decrease; the data are seasonally adjusted.

Key Current Indicators Turn Negative

The diffusion index for current general

activity returned to negative territory, falling from 12.0 in August to -13.5 in September (see Chart 1). This is the index's 14th negative reading in the past 16 months. More than 29 percent of the firms reported decreases (up from 13 percent last month), exceeding the 16 percent reporting increases (down from 25 percent); 55 percent of the firms reported no change in current activity (down from 58 percent last month). The indicators for new orders and shipments also declined. The new orders index – which had been negative for 14 consecutive months prior to August – dropped from 16.0 last month to -10.2 this month. The shipments index declined 9 points to -3.2 in September.

On balance, the firms continued to report a decline in employment, with the index little changed at -5.7. Over 19 percent of the firms reported a decrease in employment, compared with 14 percent that reported an increase; most firms (67 percent) reported no change. The average workweek index edged down from 6.3 to 4.7.

Price Indexes Remain Near Long-Run Averages

On balance, the firms reported overall increases in prices. However, most firms reported no change in prices, and both price indexes remained near their long-run averages. The prices paid diffusion index rose 5 points to 25.7 in September (see Chart 2). More than 26 percent of the firms reported increases in input prices, while less than 1 percent reported decreases; 73 percent reported no change. The current prices received index was little changed at 14.8 in September. Nearly 25 percent of the firms reported increases in the prices of their own goods, 10 percent reported decreases, and 65 percent reported no change.

Firms Report Little Change in Production and Capacity Utilization

In this month's special questions, the firms were asked to estimate their total production growth for the third quarter ending this month compared with the second quarter of 2023 (see Special Questions on page 3). The share of firms reporting an increase in production was the same as the share reporting a decrease (37 percent). Regarding firms' capacity utilization rate for the current quarter and one year ago, the median current capacity utilization rate reported among the responding firms was unchanged at 70 to 80 percent.

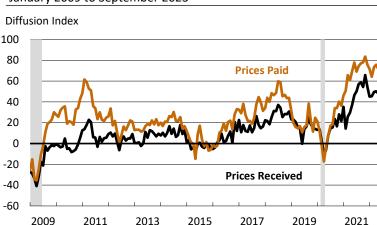
Although a plurality of firms reported labor supply as a slight or moderate constraint to capacity utilization, 34

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percent indicated labor was not at all a constraint; one-fifth of the firms reported labor was a significant constraint. Nearly 46 percent of the firms reported supply chains were not a constraint to capacity utilization, up from 27 percent when this question was asked in June. Looking ahead over the next three months, most firms expect the impacts of various factors to stay the same. However, 22 percent of the firms expect the impacts of COVID-19 mitigation measures to worsen, up from zero percent in June. Additionally, 24 percent of the firms expect the impacts of energy markets to worsen, while over one-fifth of the firms expect the impacts of financial capital to worsen.

Chart 2. Current Prices Paid and Prices Received Indexes January 2009 to September 2023



Note: The diffusion index is computed as the percentage of respondents indicating an increase minus the percentage indicating a decrease; the data are seasonally adjusted.

Future Indicators Rise

The diffusion index for future general activity rose from a reading of 3.9 in August to 11.1 in September (see Chart 1). Nearly 30 percent of the firms expect an increase in activity over the next six months, exceeding the 19 percent that expect a decrease; 45 percent expect no change. The future new orders and future shipments indexes rose to near their long-run averages. The future new orders index increased 7 points to 25.6, and the future shipments index rose 16 points to 30.5. On balance, the firms continued to expect increases in employment over the next six months, but the future employment index declined from a reading of 12.0 to 6.5. Both future price indexes declined but remained somewhat

above their long-run averages. The future capital expenditures index rose 12 points to 7.5.

Summary

Responses to the September *Manufacturing Business Outlook Survey* suggest overall declines in the region's manufacturing sector. The indicators for current activity, new orders, and shipments all declined into negative territory. The firms continued to report overall increases in prices and an overall decline in employment. The survey's future indexes improved, suggesting more widespread expectations for growth over the next six months.

2023

MANUFACTURING BUSINESS OUTLOOK SURVEY	September vs. August					Six Months from Now vs. September				
September 2023	Previous Diffusion Index	Increase	No Change	Decrease	Diffusion Index	Previous Diffusion Index	Increase	No Change	Decrease	Diffusion Index
What is your evaluation of the level of general business activity?	12.0	15.9	54.8	29.3	-13.5	3.9	29.8	44.5	18.7	11.1
Company Business Indicators										
New Orders	16.0	19.1	51.6	29.3	-10.2	18.2	44.4	36.8	18.8	25.6
Shipments	5.7	20.3	56.3	23.5	-3.2	14.9	50.4	29.7	19.9	30.5
Unfilled Orders	-4.8	11.9	60.6	25.5	-13.6	3.8	16.5	61.4	22.1	-5.6
Delivery Times	-7.0	9.5	64.9	24.4	-14.9	-11.3	11.9	66.7	21.4	-9.5
Inventories	-10.2	26.6	53.6	17.7	8.9	-7.3	15.7	65.2	19.1	-3.4
Prices Paid	20.8	26.2	73.3	0.5	25.7	53.0	49.1	49.0	1.1	48.0
Prices Received	14.1	24.7	65.3	9.9	14.8	40.6	39.6	53.5	3.1	36.5
Number of Employees	-6.0	13.5	67.3	19.2	-5.7	12.0	20.9	64.6	14.4	6.5
Average Employee Workweek	6.3	16.7	71.4	12.0	4.7	8.3	8.5	77.4	9.8	-1.3
Capital Expenditures						-4.5	17.7	72.1	10.2	7.5

NOTES:

(1) Diffusion indexes represent the percentage indicating an increase minus the percentage indicating a decrease.

(2) All data are seasonally adjusted.

(3) Percentages may not sum to 100 because of rounding, omission by respondents, or both.

(4) Survey results reflect data received through September 18, 2023.

MBOS SPECIAL QUESTIONS

1. How will your firm's total production for the third quarter of 2023						
compare with that of the second quarter of 2023?						
An increase of:	% of firms	Subtotals				
10% or more	20.0					
5–10%	8.6	% of firms reporting an increase: 37.2				
0–5%	8.6	57.2				
No change	25.7					
A decline of:						
0–5%	17.1	% of firms reporting a decrease:				
5–10%	11.4	% of firms reporting a decrease: 37.1				
10% or more	8.6	57.1				

2. Which of the following best characterizes your plant's percentage capacity utilization **currently** (2023:O3) and **one year ago** (2022:O3)?

Considur Utilization Pote	2023:Q3	2022:Q3		
Capacity Utilization Rate	% of reporters	% of reporters		
Less than 30%	0.0	0.0		
30–40%	5.7	2.9		
40–50%	5.7	2.9		
50–60%	0.0	2.9		
60–70%	28.6	20.0		
70–80%	40.0	31.4		
80–90%	14.3	22.9		
90–100%	5.7	17.1		
Median Utilization Rate	70-80	70-80		

	3. In the current quarter , to what degree have the following factors acted as constraints on capacity utilization?				4. Over the next three months , how do you expect the impacts of the following factors as constraints on capacity utilization to change?		
	Not at all	Slightly	Moderately	Significantly	Worsen	Stay the same	Improve
	(%)	(%)	(%)	(%)	(%)	(%)	(%)
COVID-19							
mitigation							
measures	100.0	0.0	0.0	0.0	21.9	75.0	3.1
Energy markets	85.3	5.9	8.8	0.0	24.2	75.8	0.0
Financial capital	82.4	2.9	11.8	2.9	21.2	78.8	0.0
Labor supply	34.3	17.1	28.6	20.0	14.3	74.3	11.4
Supply chains	45.7	17.1	22.9	14.3	5.7	77.1	17.1
Other factors	75.0	4.2	8.3	12.5	15.4	84.6	0.0