

## **Candidate for Class B Director Electoral Group 2**

P. Coleman Townsend, Jr.  
Chairman & CEO  
Townsend, Inc.  
919 N. Market Street, Suite 420  
Wilmington, DE 19801

Mr. Townsend is Chairman & CEO of Townsends, Inc., a poultry, agri-products company headquartered in Wilmington, Delaware. Townsends, Inc. is a progressive family-owned business founded in the 1890's. Over the years the company has evolved from apple and peach orchards, lumber milling, grain production into one of the first poultry companies to be fully vertically integrated. This control of operations from growing the grain to delivery of ready to eat poultry to market gave the company a solid position for growth. In most recent years Townsends, Inc. has added to the business by purchasing facilities in North Carolina (1986), that include a hatchery, two feed mills and two processing plants; and Arkansas (1987) which included a hatchery, state-of-the-art feed mill and recently expanded processing plant.

Mr. Townsend is a member of the Board of Trustees of the University of Delaware. He also serves on the Boards of the Winterthur Museum, Gardens & Library; the Henlopen Fund, and the Historical Society of Delaware. He is also a member of the Council of Advisors for Delaware Center for Horticulture; and an active participant in the Delaware Art Museum's Collections Committee, Delaware Public Policy Institute, and Delaware Business Roundtable. Mr. Townsend has been a director of the Federal Reserve Bank of Philadelphia since 2002.

### **Nominated by the following banks:**

Atlantic Central Bankers Bank  
Bryn Mawr Trust Company  
Columbia County Farmers National Bank  
First National Bank of Chester County  
Orrstown Bank

**Group 2**

Member banks having capital and surplus of \$6,000,000 but less than \$20,000,000\*

Location	Name of Bank or Trust Company	Officers Authorized to Cast Vote **
<p><b>Delaware</b> WILMINGTON</p>	<p>MORGAN STANLEY TRUST OF DELAWARE</p>	<p>Chairman, President, CEO, Secretary</p>
<p><b>New Jersey</b> COLLINGSWOOD HAMILTON MOUNT LAUREL</p>	<p>1ST COLONIAL NATIONAL BANK GRAND BANK, N.A. STERLING BANK</p>	<p>Chairman, President, Vice President, Cashier Chairman, President, Vice President, Cashier Chairman, President, Executive Vice President</p>
<p><b>Pennsylvania</b> BERWICK BLOOMSBURG BRYN MAWR CAMP HILL CAMP HILL CLEARFIELD DANVILLE DOWNINGTOWN DUNMORE EMMAUS FREDERICKSBURG GETTYSBURG LANCASTER LANDISBURG MANSFIELD MIDDLEBURG MIFFLINTOWN MOUNT JOY PHILADELPHIA PHILADELPHIA PHILADELPHIA</p>	<p>THE FIRST NATIONAL BANK OF BERWICK COLUMBIA COUNTY FARMERS N/B BRYN MAWR TRUST CO. ATLANTIC CENTRAL BANKERS BK PENNSYLVANIA STATE BANK COUNTY NATIONAL BANK FNB BANK, NA DNB FIRST FIRST NATIONAL COMMUNITY BANK EAST PENN BANK FIRST N.B. OF FREDERICKSBURG ADAMS COUNTY NATIONAL BANK AMERICAN HOME BANK, N.A. BANK OF LANDISBURG FIRST CITIZENS NATIONAL BANK SWINEFORD NATIONAL BANK FIRST NB - MIFFLINTOWN, PA UNION NATIONAL COMMUNITY BANK ASIAN BANK THE GLENMEDE TRUST CO., NA UNITED BANK OF PHILA.</p>	<p>President, Cashier Chairman, President, Vice President, Cashier Chairman, President, Executive Vice President President Chairman, President, Vice President Chairman, President, Vice President, Cashier Chairman, President, Vice President, Cashier Chairman, President, Vice President, Cashier, Secretary Chairman, President, Vice President, Cashier Chairman, President Chairman, President, Vice President, Cashier Chairman, President, Vice President, Cashier Chairman, President, Vice President, Cashier Chairman, President, Vice President President Chairman, President, Vice President, Cashier Chairman, President, Executive Vice President, Vice President, Cashier Chairman, President, Vice President, Cashier Chairman, Vice Chairman, President, CEO, Vice President, Cashier Chairman, President, Executive Vice President Chairman, President, Vice President, Cashier</p>

PHOENIXVILLE	NEW CENTURY BANK	Chairman, President, Vice President, Cashier
<b>Location</b>	<b>Name of Bank or Trust Company</b>	<b>Officers Authorized to Cast Vote **</b>
PITTSTON	LANDMARK COMMUNITY BANK	Chairman, President, CEO
RADNOR	THE HAVERFORD TRUST COMPANY	Chairman, President, Executive Vice President, Treasurer
SHIPPENSBURG	ORRSTOWN BANK	President, Executive Vice President, Cashier
STROUDSBURG	POCONO COMMUNITY BANK	Chairman, President, Senior Loan Officer
UPPER DARBY	EAGLE NATIONAL BANK	Chairman, President, Vice President, Cashier
WEST CHESTER	FIRST NB - CHESTER COUNTY	Chairman, President, Vice President, Cashier
WILLIAMSPORT	WOODLANDS BANK	Chairman, President, Vice President, Cashier

**Group 3**

Member banks having capital and surplus of less than \$6,000,000\*

Location	Name of Bank or Trust Company	Officers Authorized to Cast Vote **
<b>Delaware</b> GREENVILLE GREENVILLE WYOMING	BANK OF AMERICA TRUST CO OF DEL, NA MELLON TRUST OF DELAWARE NA FIRST NAT BK OF WYOMING	Chairman, President, Vice President, Cashier
<b>New Jersey</b> ABSECON ELMER NEWFIELD PENNSVILLE TOWNSHIP VINELAND	THE FIRST N/B OF ABSECON THE FIRST NATL BANK OF ELMER NEWFIELD NATIONAL BANK PENNSVILLE NATIONAL BANK MINOTOLA NATIONAL BANK	Chairman, President, Vice President, Cashier Chairman, President, Vice President, Cashier President, CEO Chairman, President, Vice President, Cashier Chairman, President, Vice President, Cashier
<b>Pennsylvania</b> BANGOR BELLEVILLE BLUE BALL BLUE BALL CANTON CLARKS SUMMIT EPHRATA FLEETWOOD GRATZ	MERCHANTS NATIONAL BANK KISHACOQUILLAS VALLEY NAT BK BLUE BALL NATIONAL BANK PENNROCK FINANCIAL ADVISORS NA FIRST NB - CANTON, PA COMMUNITY BANK AND TRUST COMPANY THE EPHRATA NATIONAL BANK THE FIRST N/B OF FLEETWOOD GRATZ NATIONAL BANK	Executive Vice President, Cashier Chairman, President, Vice President, Cashier President, Vice President, Cashier Chairman, President, Vice President, Ass't Vice President, Cashier, Ass't Cashier Chairman, President, Vice President, Cashier President Chairman, President, Vice President, Cashier Chairman, President, Vice President, Cashier
Location	Name of Bank or Trust Company	Officers Authorized to Cast Vote **
GREENCASTLE HALIFAX HALLSTEAD HARRISBURG	FIRST NATIONAL BANK OF GREENCASTLE HALIFAX NATIONAL BANK PEOPLES NATIONAL BANK VARTAN NATIONAL BANK	Chairman, President, Vice President, Cashier Chairman, President, Vice President, Cashier Chairman, President, Vice President, Cashier Chairman, President, Vice President, Cashier

HERNDON	HERNDON NATIONAL BANK	Chairman, President, Vice President, Cashier
HONESDALE	HONESDALE NATIONAL BANK	Chairman, President, Vice President, Cashier
HYNDMAN	THE HOBLITZELL NATIONAL BANK	Chairman, President, Chief Operating Officer, Vice President, Cashier
JIM THORPE	THE JIM THORPE NATIONAL BANK	Chairman, President, Vice President, Cashier
LANCASTER	FULTON FINANCIAL ADVISORS, NA	Chairman, Vice Chairman, President
LILLY	FIRST NB - LILLY, PA	Chairman, President, CEO, Vice President
LIVERPOOL	FIRST NB - LIVERPOOL, PA	Chairman, President, Vice President, Cashier
LUZERNE	LUZERNE NATIONAL BANK	Chairman, President, Vice President, Cashier
MALVERN	NATIONAL BANK OF MALVERN	Chairman, President, Vice President
MALVERN	VANGUARD NATIONAL TRUST COMPANY	Chairman, President, Vice President, Treasurer
MARYSVILLE	FIRST NB - MARYSVILLE, PA	Chairman, President, Vice President, Cashier
MCCONNELLSBURG	FIRST NB - MCCONNELLSBURG, PA	Chairman, President, Vice President, Assistant Vice President, Cashier
MCCONNELLSBURG	FULTON COUNTY N/B & TRUST CO	Chairman, President, Vice President, Cashier, Secretary
MERCERSBURG	FIRST NB - MERCERSBURG, PA	Chairman, President, Vice President, Cashier
MINERSVILLE	FIRST NB - MINERSVILLE, PA	Chairman, President, Vice President, Cashier
MT. CARMEL	UNION NATIONAL BANK	Chairman, President, Cashier
NEFFS	NEFFS NATIONAL BANK	President, Vice President, Cashier
NEW TRIPOLI	NEW TRIPOLI BANK	Chairman, President, Vice President, Cashier
NEWPORT	FIRST NB - NEWPORT, PA	Secretary
NEWTOWN	FIRST N/B & TRUST CO.	Chairman, President, Executive Vice President, Vice President, Cashier
NORTHUMBERLAND	NORTHUMBERLAND NATIONAL BANK	Chairman, President, Vice President, Cashier
PALMERTON	THE FIRST N/B OF PALMERTON	Chairman, President, Executive Vice President, Vice President, Cashier
PORT ALLEGANY	FIRST NB - PORT ALLEGANY, PA	Cashier
PORTAGE	PORTAGE NATIONAL BANK	Chairman, President, CEO, Vice President, Cashier
QUAKERTOWN	QUAKERTOWN NATIONAL BANK	President, Vice President, Cashier
TURBOTVILLE	TURBOTVILLE NATIONAL BANK	Chairman, President, Vice President, Cashier