

# Repos, Fire Sales, and Bankruptcy Policy

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<sup>1</sup>The opinions are the authors' and do not necessarily reflect those of the Federal Reserve Board or its staff.

## Question

Optimal bankruptcy policy for repos: exempt from automatic stay?

- ▶ A repo is a sale of securities coupled with an agreement to repurchase the securities at a specified price on a later date
- ▶ Automatic stay: creditors cannot collect debts due or seize/liquidate collateral in the event of bankruptcy

# Answer

- ▶ Effects of exemption from automatic stay:
  1. Increases volume of trade in repo mkt
  2. May cause externalities on other mkts (fire sales)
  
- ▶ Our results: exemption optimal when
  - ▶ market for collateral assets is liquid  $\Rightarrow$  no externalities
  - ▶ on net, externalities are beneficial

# Fire Sale

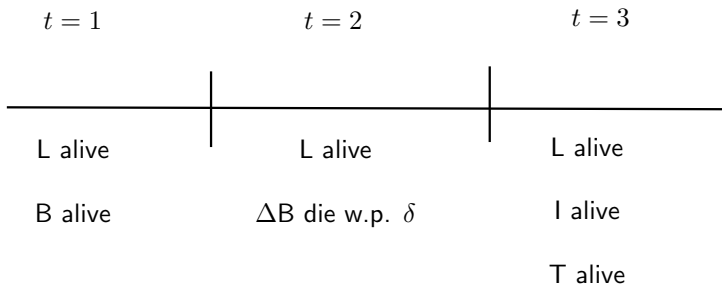
- ▶ *Literature*: associates fire sales with welfare loss due to financial mkt frictions
- ▶ *Empirically*: market for collateral assets is Over The Counter
- ▶ *Model*: fire sales arise when search friction gets worse

## Why do we care

- ▶ Repo: large market (\$5-10 trillions in 2008) for funding and securities lending
- ▶ Repo lenders of large defaulting borrowers may (have to) sell lots of collateral  $\Rightarrow$  fire sales
  - ▶ 1998: Long Term Capital Management
  - ▶ 2008: Term Securities Lending/Primary Dealer Credit Facility
  - ▶ Stein: *...prices being below long-run fundamental values may involve externalities...securities financing transactions are a leading example of the kind of arrangement that can give rise to such externalities*

## Model

- ▶ 2 goods:  $a$  (durable),  $c$  (perishable)
- ▶ 4 types of agents, physically separated, can commit



# Date 1 - Lenders and Borrowers

- ▶ Lender
  - ▶ produces  $c$  at date 1
  - ▶ consumes  $c$  after date 1
  - ▶ likes  $c$  more than  $a$
  - ▶  $U^L = -c_1 + u(c_2) + \gamma(a_2 + a_3) + c_3$  with  $\gamma < 1$
- ▶ Borrower
  - ▶ likes  $a$  at date 2
  - ▶ produces  $c$  at date 2
  - ▶ can convert  $c \rightarrow a$ , 1 for 1
  - ▶  $U^B = a_2 - c_2$
- ▶ Mutually beneficial trade between L and B

## Date 2

- ▶ w.p.  $\delta$  a fraction  $\Delta$  of borrowers die
- ▶ if  $\delta > 0$  and borrower dies holding asset  $a$ , asset dies with him
  - ▶ e.g. asset loses value because of default costs



## Date 3 - Traders and Investors

### ▶ Trader

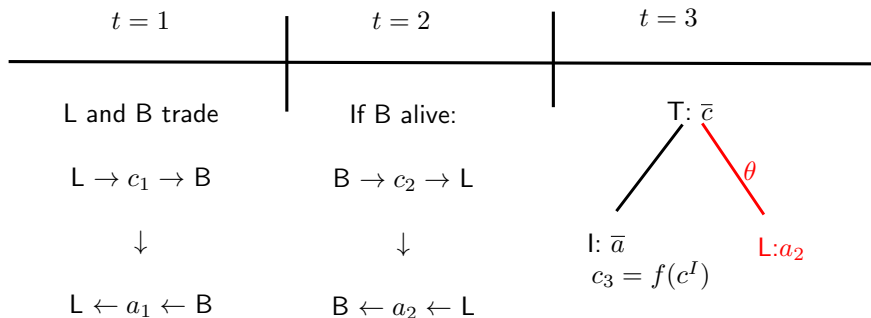
- ▶ endowment:  $\bar{c}$  units of good  $c$
- ▶ Preferences:  $U^T = a_3^T + c_3^T$

### ▶ Investor

- ▶ endowment:  $\bar{a}$  units of good  $a$
- ▶ technology  $f$  produces good  $c$  using good  $a$  as an input
- ▶  $f$  is increasing and  $f'(\bar{c}) > 1$
- ▶ Preferences:  $U^I = \bar{a} - a_3^I + f(c^I)$

$\delta = 0 \rightarrow$  boring;  $\delta > 0 \rightarrow$  interesting (L may cause congestion)

# Summary



If B defaults:  
L keeps  $a_2$

## Date 3 Matching (OTC)

- ▶  $M^{ij}$  = probability agent  $i$  is matched with agent  $j$
- ▶ assume Leontief matching function and  $M^{jj} = 0$
- ▶ no borrower dies: I matched with T
  - ▶  $M^{IT} = \frac{\min(n^I, n^T)}{n^I}$
- ▶  $\delta\Delta$  borrowers die: I and L matched with T
  - ▶  $M_d^{IT} = \frac{\min(n^I + \theta\Delta M^{LB}, n^T)}{n^I + \theta\Delta M^{LB}} \leq M^{IT}$  (congestion)

## Decision problems

$$U^L = \max_{c_1} \left\{ -c_1 + (1 - \delta\Delta) u(c_1) + \delta\Delta\theta [M_d^{LT} c_1 + (1 - M_d^{LT}) \gamma c_1] + \delta\Delta(1 - \theta)\gamma c_1 \right\}$$

$$U^I = \bar{a} + [(1 - \delta) M^{IT} + \delta M_d^{IT}(\theta)] (f(\bar{c}) - \bar{a})$$

# Fire sale

- ▶ Recall: in default *congestion* externality

$$M_d^{IT}(\theta) \leq M^{IT}$$

- ▶ Price of good  $a$  to investors

$$\begin{aligned} p_a &= M^{IT} f'(c^I) + (1 - M^{IT}) \\ p_a^d &= M_d^{IT}(\theta) f'(c^I) + (1 - M_d^{IT}(\theta)) \\ \Rightarrow \quad p_a^d &\leq p_a \end{aligned}$$

# Important effects

1. **Insurance effect:**  $c_1$  is weakly increasing in  $\theta$
2. **Investment effect:**  $M_d^{IT}(\theta)$  is weakly decreasing in  $\theta$

⇒ 1 and 2: trade off for policy ( $\theta$ )

## Optimal bankruptcy policy

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- ▶ If the date-3 mkt for  $c$  is **illiquid**:  $\Delta M^{LB} + n^I > n^T$ 
  - ▶ Optimal policy depends on

$$\underbrace{(1 - \gamma) \cdot \underbrace{c_1(\theta)}_{\text{Size of repo loan}}}_{\text{Insurance effect}} - \underbrace{(f(c^I) + \bar{a} - a_3^I)}_{\text{Investment effect}}$$

- ▶ If  $n^I > n^T$  then either  $\theta = 0$  or  $\theta = 1$
- ▶ If  $n^I < n^T$  then either  $\theta = \theta^*$  or  $\theta = 1$

$$\text{where } \theta^* = \{\theta \in (0, 1) : \theta \Delta M^{LB} + n^I = n^T\}$$

# Conclusion

This paper:

- ▶ Simple comparison of costs and benefits of exemption
  - ▶ insurance vs investment effect (congestion externality)
    - ▶ size of repo loan at  $t = 1$
  - ▶ liquidity of mkt for collateral at  $t = 3$

# Conclusion

Exemption from automatic stay optimal if and only if

*a.* market for collateral is liquid  $\Rightarrow$  no externalities occur

*b.* investment effect vs  
insurance effect small }  $\Rightarrow$  externalities are beneficial