

Evolution of the GSA SmartPay Program

The GSA SmartPay Program continues to expand. As the program evolves, it continues to emphasize controls, security, innovation, transparency, green, small businesses, cost savings, and helping to find mission-focused solutions.

1998

2011

Increase Card Use

- Encourage use of cards for government business
- Workload management
- Reduce acquisition overhead
- Low costs
- Earn refunds

Accountability & Compliance

- Improved card utilization (reduction in number of purchase cards)
- Increased internal controls
- Enhanced security
- Improved training

Strategic Business Solutions

- Innovative products and services
- Greater “business intelligence”
- Tax recovery
- “Beyond Plastics”
- Improved data
- Green purchasing
- Point-of-sale recognition

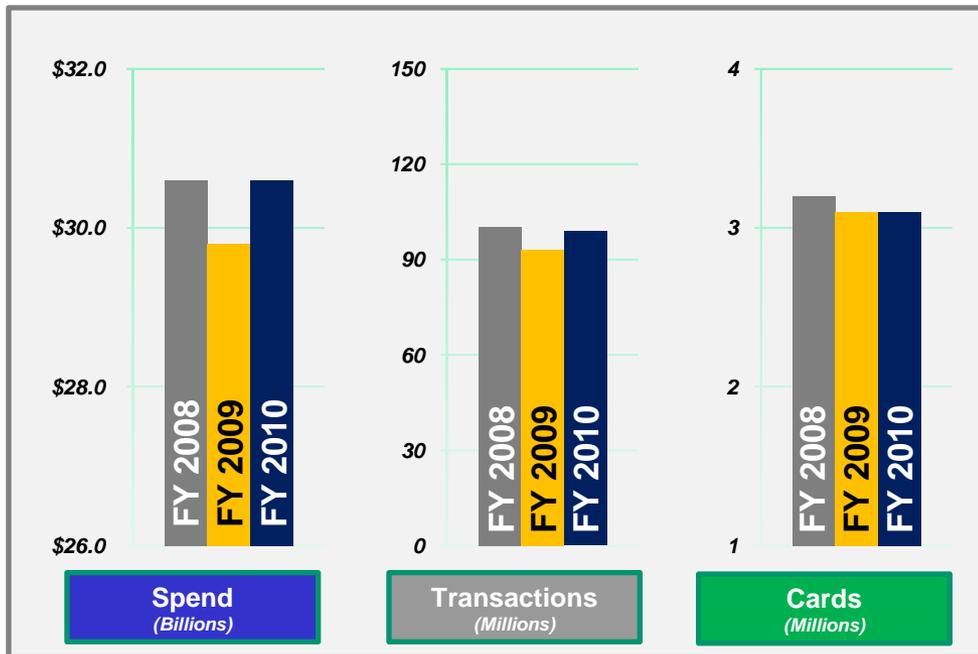
FY 2010 GSA SmartPay® Statistics

FY 2010 Total Program Spend: \$30.6 Billion

FY 2010 Total Transactions: 98.9 Million

FY 2010 Total Cards Issued: 3.1 Million

FY 2010 Net Agency Refunds: \$325.9 Million



Purchase	FY08	FY 09	FY10
<i>Spend</i>	\$19.8 B	\$19.3B	\$19.2B
<i>Transactions</i>	25. 5M	21.9 M	22.1M
<i>Cardholders</i>	276 K	270 K	257K
Travel	FY08	FY 09	FY10
<i>Spend</i>	\$8.3 B	\$8.9 B	\$9.6B
<i>Transactions</i>	45.8 M	45.3 M	50.1M
<i>Cardholders</i>	2.2 M	2.2 M	2.2M
Fleet	FY08	FY 09	FY10
<i>Spend</i>	\$2.5 B	\$1.5 B	\$1.8B
<i>Transactions</i>	29.0 M	25.9 M	26.7M
<i>Cards</i>	662 K	650 K	632K

GSA SmartPay Major Initiatives - Highlights

- Expand Point-of-Sale recognition and card-based strategic sourcing
- Continue to encourage industry to improve data quality and timeliness, as well as provide improvements to procurement preference data and the addition of environmental attribute data
- Enhance customer education programs addressing card use at higher dollar amounts for contract payments
- Increase card and cardless payment process interaction to help solve customer agency mission support challenges and increase efficiency
- Continuously evolve fraud detection and prevention training, processes, and systems, in coordination with industry