

Banking Brief RESEARCH DEPARTMENT

Fourth Quarter 2024 Highlights

Summary Table of Bank Structure and Conditions

| | C | Community Banking Organizations | | | | | Large Organizations | | | |
|--------------------------------------|---------|---------------------------------|-------|----------|---------------|-------|---|----------|---------------|-------|
| | Nation | | | Tristate | | | | Nation | | |
| | \$ Bill | % Change From | | \$ Bill | % Change From | | | \$ Bill | % Change From | |
| | 24Q4 | 24Q3 | 23Q4 | 24Q4 | 24Q3 | 23Q4 | | 24Q4 | 24Q3 | 23Q4 |
| Total Assets | 3,254.7 | 2.73 | 4.01 | 194.2 | 1.14 | 3.33 | Total Assets | 18,552.8 | -2.84 | 1.80 |
| Total Loans | 2,264.6 | 4.31 | 5.15 | 143.6 | 3.53 | 2.29 | Total Loans | 9,025.0 | 3.20 | 1.67 |
| C&I | 327.8 | 3.59 | 3.45 | 16.9 | 4.85 | 0.92 | C&I | 1,898.0 | -21.90 | -5.41 |
| Real Estate | 1,708.6 | 4.36 | 5.20 | 113.9 | 3.84 | 2.89 | Real Estate | 3,697.9 | -1.44 | -0.40 |
| Consumer | 88.9 | -5.04 | -0.47 | 7.3 | -4.50 | -5.78 | Consumer | 1,370.3 | -12.78 | -3.84 |
| Total Deposits | 2,753.9 | 6.95 | 5.46 | 160.9 | 2.39 | 4.90 | Total Deposits | 14,616.9 | 1.95 | 1.76 |
| | | | | | | | | | | |
| Ratios (in %) | 24Q4 | 24Q3 | 23Q4 | 24Q4 | 24Q3 | 23Q4 | Ratios (in %) | 24Q4 | 24Q3 | 23Q4 |
| Net Income/Avg Assets (ROA) | 1.02 | 0.99 | 1.02 | 0.97 | 0.95 | 1.02 | Net Income/Avg Assets (ROA) | 1.12 | 0.99 | 1.07 |
| Net Interest Inc/Avg Assets (NIM) | 3.18 | 3.16 | 3.18 | 3.03 | 2.99 | 3.13 | Net Interest Inc/Avg Assets (NIM) | 2.69 | 2.69 | 2.77 |
| Noninterest Inc/Avg Assets | 0.79 | 0.77 | 0.75 | 1.04 | 1.00 | 0.93 | Noninterest Inc/Avg Assets | 1.26 | 1.23 | 1.27 |
| Noninterest Exp/Avg Assets | 2.55 | 2.54 | 2.50 | 2.71 | 2.67 | 2.64 | Noninterest Exp/Avg Assets | 2.24 | 2.36 | 2.36 |
| Loans/Deposits | 82.23 | 82.75 | 82.47 | 89.25 | 89.00 | 91.53 | Loans/Deposits | 61.74 | 61.56 | 61.80 |
| Equity/Assets | 10.13 | 10.33 | 9.86 | 10.62 | 10.73 | 10.38 | Equity/Assets | 10.04 | 10.08 | 9.76 |
| Nonperforming Loans/Total Loans | 0.75 | 0.73 | 0.63 | 1.19 | 1.12 | 1.13 | Nonperforming Loans/Total Loans | 0.96 | 0.93 | 0.86 |

Source: Unless otherwise noted, all data are from Federal Financial Institutions Examination Council (FFIEC) Call Reports.

Notes: The data are adjusted for mergers. Quarterly percentage changes are compound annualized rates except where noted. Ratios are aggregates; that is, the numerators and denominators are summed across all banks in the group, then divided. *Large U.S. banks* are defined as banking organizations such as bank holding companies that are ranked in the top 100 in banking assets as of December 31, 2023, including assets of only their commercial bank subsidiaries. Large banks typically operate in multiple regions. The number of large banks may exceed 100 if during the calendar year some banking organizations' assets grow larger than those of the 100th largest bank at the beginning of the year. A *banking organization* is an independent bank or all the banks within a highest-level bank holding company; however, banks less than five years old and special-purpose banks, such as credit card banks, are excluded. *Small tristate banks* are defined as those based in the tristate area that were not in the top 100 in assets as of December 31, 2023. The *tristate area* consists of Pennsylvania, New Jersey, and Delaware. *Small U.S. banks* are defined as those based outside the tristate area that were not in the top 100 in assets as of December 31, 2023, including assets of only their commercial bank subsidiaries. *U.S.* excludes tristate banks. The sample includes 93 small tristate banks, 3,523 small U.S. banks, and 99 large U.S. banks. NOTE: The data for community banks both in the nation and tristate exclude Lakeland Bank, a sizable community bank in New Jersey that was acquired by a thrift in the second quarter of 2024 because its acquisition materially affected the numbers in a misleading way. Lakeland is also excluded from all of the charts below.

Recent Trends in Tristate and U.S. Banking Markets

Year over year, return on average assets increased sharply at large banks. At small banks nationally, it was flat, and it decreased somewhat at local banks. In all three cases, it did increase from the third quarter. Quarterly net income grew strongly at large banks year over year, and it was positive at other banks after several sluggish quarters. This income growth was despite net interest margins falling at large banks. Large banks were, however, able to control costs, as noninterest expenses as a percent of average assets fell. Small banks were not as successful at controlling costs, but their noninterest income as a percent of average assets increased. By most other measures, bank performance remains below historical averages. Loan growth remained slow, with commercial real estate (CRE) and commercial and industrial (C&I) loans being the main drag. Construction loan growth was negative at all banks. However, other loan growth was also slow. Nonperforming loans as a percent of total loans grew slowly. Net charge-offs as a percent of loan-loss reserves increased as well.

CHART 1

Profitability (ROAA) Increased Sharply at Large Banks, Small Banks Lagged Percent

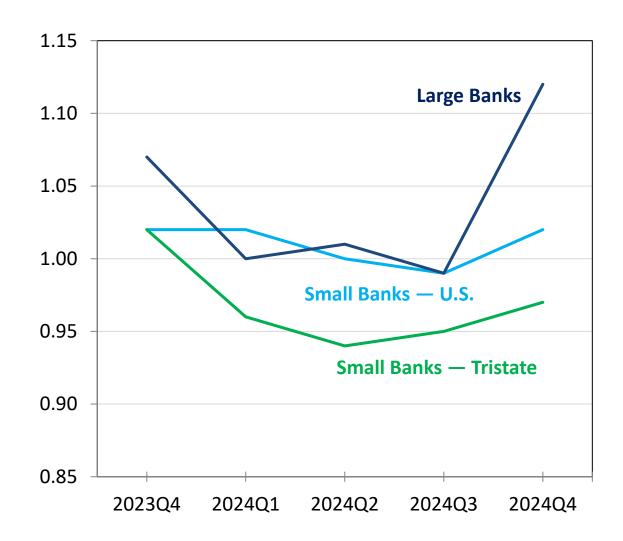
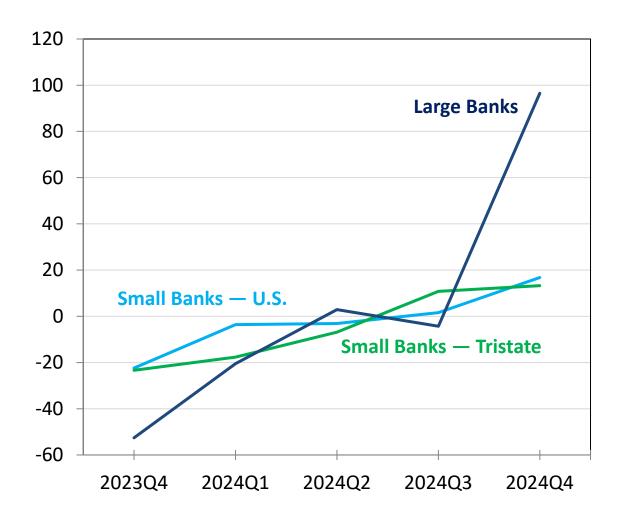


CHART 2

Annual Growth of Quarterly Net Income Strong at Large Banks, More Moderate at Small Banks Percent



Net Interest Margins Fell at Large and Local Banks, Were Flat at Small Banks Nationally

Percent

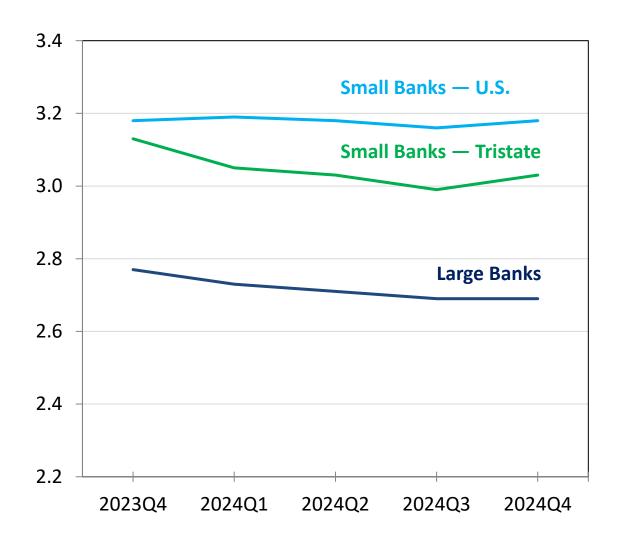


CHART 4

Noninterest Expense/Average Assets Shrank at Large Banks but Not at Small Banks Percent

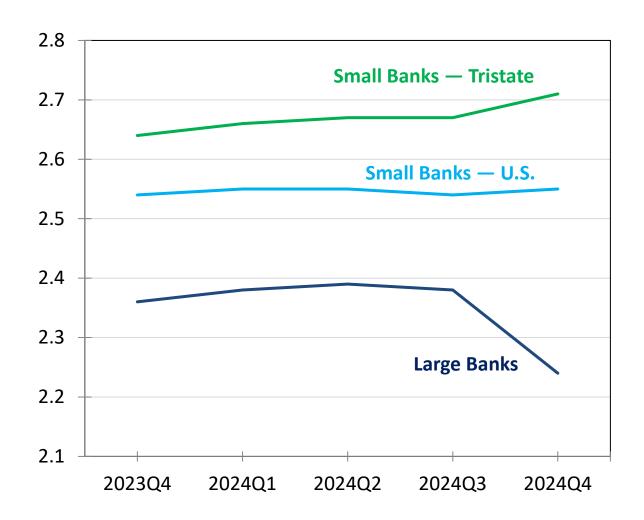


CHART 5

Noninterest Income as a Percent of Average Assets Grew at Small Banks, Was Flat at Large Banks Percent

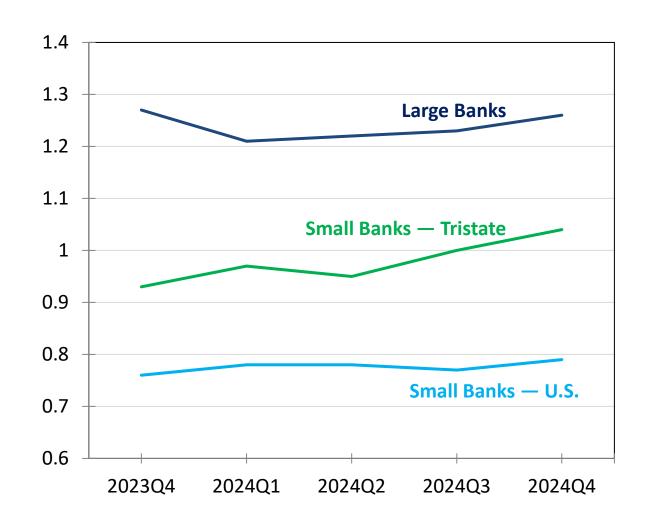
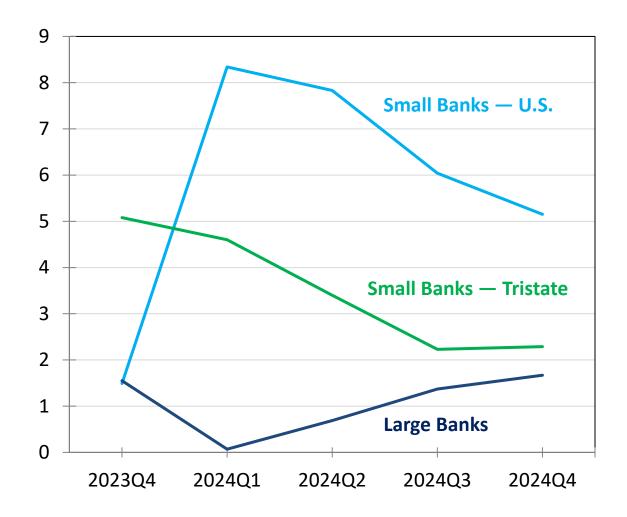


CHART 6

Loans Continue to Grow, but Growth Remains Relatively Weak



CRE Loans Remain a Drag on Growth

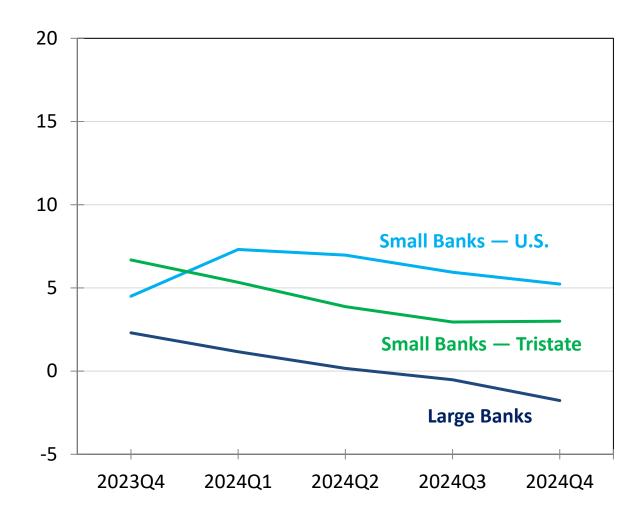


CHART 8

Construction Loan Growth Was Negative

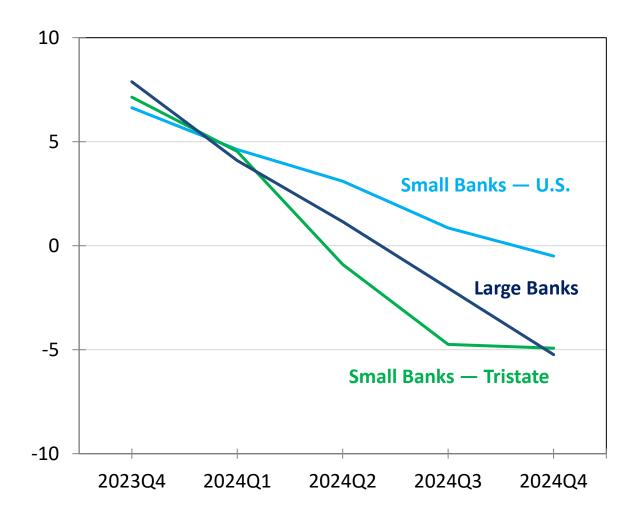
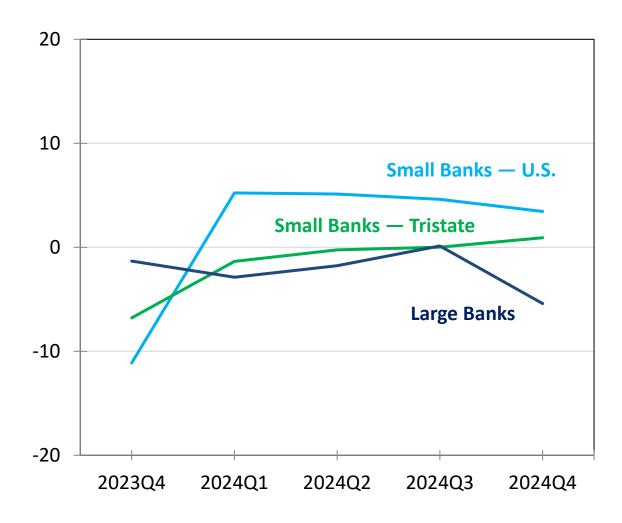


CHART 9

Commercial and Industrial Loan Growth Was Negative at Large Banks, Sluggish at Small Banks Percent



Nonperforming Loan Ratios Increased Slowly

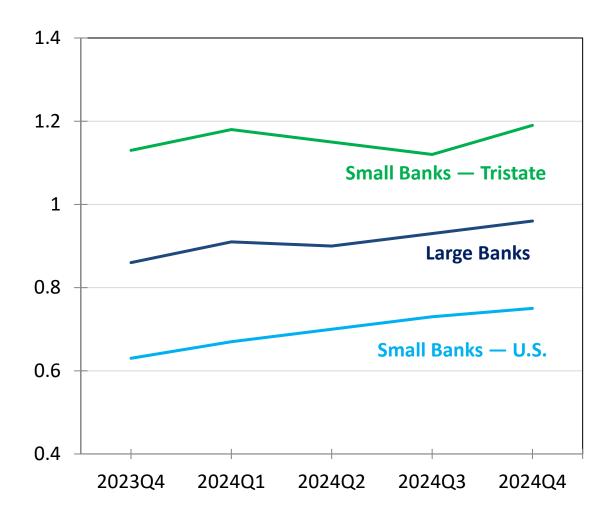
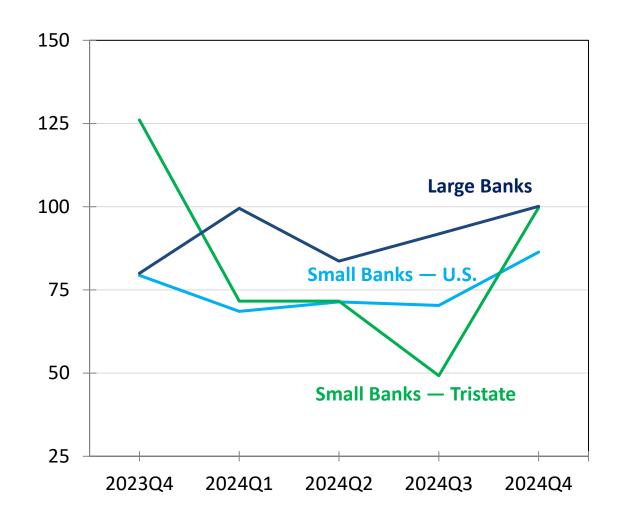


CHART 11

Net Charge-Offs as a Share of Loan Loss Provisions Increased Sharply



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