

| 2001 LENDER MARKET SHARE REPORT Selected HMDA-Reported Originations* No Applicant Income Reported Assessment Area: York, PA MA Lenders: Top 20 | | | | | | |
|---|-----------------------------------|--------------|-----------------------|------------------------------|-----------------------|-----------------------------------|
| RANK | INSTITUTION NAME | COUNT | % MARKET SHARE | TOTAL AMOUNT (\$000s) | % MARKET SHARE | AVERAGE LOAN SIZE (\$000s) |
| 1 | National City Mortgage Company | 237 | 16.2 | 28,656 | 19.1 | 121 |
| 2 | Countrywide Home Loans | 162 | 11.1 | 16,678 | 11.1 | 103 |
| 3 | Wells Fargo Home Mortgage | 144 | 9.8 | 14,949 | 10.0 | 104 |
| 4 | Chase Manhattan Mortgage Corp. | 129 | 8.8 | 13,039 | 8.7 | 101 |
| 5 | Allfirst Bank | 84 | 5.7 | 6,538 | 4.4 | 78 |
| 6 | Greenpoint Mortgage Funding, Inc. | 46 | 3.1 | 4,422 | 3.0 | 96 |
| 7 | American Home Mortgage Corp. | 44 | 3.0 | 4,318 | 2.9 | 98 |
| 8 | North American Mortgage Co. | 43 | 2.9 | 4,422 | 3.0 | 103 |
| 9 | Gateway Funding Div. Mtg. Svcs. | 42 | 2.9 | 3,189 | 2.1 | 76 |
| 10 | Fulton Bank | 36 | 2.5 | 3,187 | 2.1 | 89 |
| 11 | First Horizon Home Loan Corp. | 34 | 2.3 | 3,511 | 2.3 | 103 |
| 12 | GMAC Mortgage | 34 | 2.3 | 3,463 | 2.3 | 102 |
| 13 | SIB Mortgage Corp. | 31 | 2.1 | 3,022 | 2.0 | 97 |
| 14 | Washington Mutual Bank, F.A. | 26 | 1.8 | 2,350 | 1.6 | 90 |
| 15 | Fleet National Bank | 24 | 1.6 | 1,176 | 0.8 | 49 |
| 16 | Columbia National, Inc. | 22 | 1.5 | 2,823 | 1.9 | 128 |
| 17 | Bank Of Hanover & Trust Co. | 20 | 1.4 | 1,434 | 1.0 | 72 |
| 18 | Sovereign Bank | 19 | 1.3 | 1,189 | 0.8 | 63 |
| 19 | James B. Nutter and Company | 18 | 1.2 | 1,793 | 1.2 | 100 |
| 20 | Principal Residential Mtg, Inc. | 17 | 1.2 | 1,482 | 1.0 | 87 |
| Subtotal of Top 20 Lenders | | 1,212 | 82.7% | \$121,641 | 81.2% | \$100 |
| All Lenders (99) | | 1,465 | 100.0% | \$149,753 | 100.0% | \$102 |

*Originations include home-purchase, home-improvement, and refinance loans secured by residential dwellings.

Source: 2000 Peer HMDA Data: Northeast Region.

Data Source: 1990 US Census (STF3).