

2001 LENDER MARKET SHARE REPORT Selected HMDA-Reported Originations* Assessment Area: Philadelphia, PA-NJ MA Lenders: Top 20						
RANK	INSTITUTION NAME	COUNT	% MARKET SHARE	TOTAL AMOUNT (\$000s)	% MARKET SHARE	AVERAGE LOAN SIZE (\$000s)
1	Wells Fargo Home Mortgage	9,535	4.5	1,566,807	6.4	164
2	Countrywide Home Loans	9,057	4.3	1,199,088	4.9	132
3	Chase Manhattan Mortgage Corp.	9,041	4.3	1,440,569	5.9	159
4	GMAC Mortgage	8,212	3.9	1,092,528	4.5	133
5	Cendant Mortgage	7,844	3.7	995,600	4.1	127
6	PNC Bank, N.A.	7,767	3.7	341,621	1.4	44
7	Sovereign Bank	6,868	3.3	819,316	3.4	119
8	National City Mortgage Company	6,679	3.2	844,230	3.5	126
9	First Union National Bank	6,593	3.1	418,689	1.7	64
10	Commerce Bank, N.A.	4,847	2.3	432,409	1.8	89
11	Washington Mutual Bank, F.A.	4,574	2.2	776,770	3.2	170
12	ABN AMRO Mortgage Group, Inc.	4,248	2.0	667,638	2.7	157
13	Gateway Funding Div. Mtg. Svcs.	4,141	2.0	479,371	2.0	116
14	Fleet National Bank	3,537	1.7	306,627	1.3	87
15	North American Mortgage Co.	2,999	1.4	450,719	1.9	150
16	First Union Mortgage Corp.	2,476	1.2	374,858	1.5	151
17	Equity One, Inc.	2,394	1.1	229,637	0.9	96
18	The Bryn Mawr Trust Company	2,215	1.1	313,119	1.3	141
19	Police & Fire Federal Credit Union	2,169	1.0	128,301	0.5	59
20	First Horizon Home Loan Corp.	1,915	0.9	238,506	1.0	125
Subtotal of Top 20 Lenders		107,111	51.0%	\$13,116,403	53.8%	\$122
All Lenders (678)		209,851	100.0%	\$24,392,931	100.0%	\$116

*Originations include home-purchase, home-improvement, and refinance loans secured by residential dwellings.

Source: PCI Services, Inc., CRA Wiz.

Data Source: 1990 US Census (STF3).