

**PHILADELPHIA, PA -NJ MA  
AGGREGATE SMALL-BUSINESS AND SMALL-FARM LOAN ORIGINATIONS**

<b>SMALL-BUSINESS LOAN ORIGINATIONS</b>						
	<b>Loans to Businesses with Gross Annual Revenues of =&lt; \$1 Million</b>					
<b>Census Tract Income Levels</b>	<b># of Loans</b>			<b>Amt (\$000s)</b>		
	<b>1999</b>	<b>2000</b>	<b>2001</b>	<b>1999</b>	<b>2000</b>	<b>2001</b>
<b>Low Income</b>	732	871	1,310	35,888	30,808	43,149
<b>Moderate Income</b>	1,962	2,389	2,952	94,341	89,257	108,596
<b>Middle Income</b>	11,032	12,400	13,728	480,108	463,580	538,812
<b>Upper Income</b>	11,489	12,680	16,204	553,248	546,741	723,311
<b>Total Originations*</b>	25,215	28,340	34,194	\$1,163,585	\$1,130,386	\$1,413,868
<b>Total Purchases</b>	1,655	14	128	\$13,774	\$2,727	\$6,074
<b>SMALL-FARM LOAN ORIGINATIONS</b>						
<b>Low Income</b>	0	1	3	0	5	85
<b>Moderate Income</b>	7	8	5	674	1,015	267
<b>Middle Income</b>	197	134	170	9,745	7,447	11,503
<b>Upper Income</b>	120	27	46	4,386	3,010	3,748
<b>Total Originations**</b>	324	170	224	\$14,805	\$11,477	\$15,603
<b>Total Purchases</b>	31	0	0	\$56	\$0	\$0

\* In 1999, 143 loans for a total of \$7,268,000; in 2000, 1,206 loans for a total of \$19,299,000; and in 2001, 2,670,000 loans for a total of \$28,942,000 were reported as "Census Tract Not Known."

\*\*In 2000, three loans for a total of \$60,000; and in 2001, one loan for a total of \$12,000 was reported as "Census Tract Not Known."  
Source: FFIEC.

Data Source: 1990 US Census (STF3).